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| 5 | **VIŠJA STROKOVNA ŠOLA Brežice**  Pedagoška realizacija 2016/17  PMS DELOVNI LISTI   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5923)Relativna števila (strukture, koeficienti, indeksi) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5923) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5925)Relativna števila (strukture, koeficienti, indeksi) - rešitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5925) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5906)Frekvenčna porazdelitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5906) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5914)Frekvenčna porazdelitev - rešitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5914) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5907)Srednje vrednosti (aritmetična sredina, mediana, modus) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5907) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5912)Srednje vrednosti (aritmetična sredina, mediana, modus) - rešitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5912) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5908)Mere variabilnosti (varianca, standardni odklon, koeficient variabilnosti) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5908) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5911)Mere variabilnosti (varianca, standardni odklon, koeficient variabilnosti) - rešitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5911) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5909)Časovne vrste datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5909) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5910)Časovne vrste - rešitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5910) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=58&topic=5) |
| POK ------------------------------------------------------------------------------------------------------ | | |
|  | 4.10.2016 ob 16:00 Pred vami so prosojnice je gradivo, ki ga bomo obravnavali v okviru predmeta POK. Delo poteka tako, da je del ur namenjen razlagi novih pojmov, del ur pa povezovanju novih znanj na praktičnih primerih.   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5347)Skripta datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5347) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5349)Uvod v predmet POK predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5349) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5350)Navodila za naloge datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5350) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5334)Upravljanje s časom predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5334) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5352)Oddaja naloge Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5352) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=57&topic=1) |
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| 2 | 11.10.2016   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5335)Poslovno komuniciranje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5335) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5441)VAbilo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5441) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5442)Zapisnik dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5442) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5440)SWOT analiza datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5440) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5624)Primer prijave in CV datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5624) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5625)Primer prošnje za prakso datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5625) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=57&topic=2) |
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| 3 | 18.10.2016   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5344)Poslovno komuniciranje - nadaljevanje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5344) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5336)Človeški viri predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5336) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5337)Tipi osebnosti dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5337) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=57&topic=3) |
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| 4 | 25.10.2016   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5338)Vodenje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5338) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5339)Vaje: Lastnosti vodje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5339) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5340)Vaje: Vodja v določeni situaciji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5340) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=57&topic=4) |
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| 5 | * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5341)Komuniciranje v timu predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5341) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=57&topic=5) |
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| 6 | * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5342)Učinkovito komuniciranje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5342) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=57&topic=6) |
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| 7 | * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5343)Učinkovito komuniciranje - nadaljevanje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5343) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=57&topic=7) |
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| 8 | * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5345)Govorni nastopi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5345) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5351)Navodila za naloge datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5351) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=57&topic=8) |
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| 9 | * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5346)Govorni nastopi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5346) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5348)Poizkusni test](http://194.249.164.14/moodle/mod/resource/view.php?id=5348) |  |

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| 1 | **1. Predavanje - Lecture 1 (5th October 2016)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4173)INTRODUCTION datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4173) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2943)HOW TO INTRODUCE YOURSELF datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2943) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1688)Cultural differencies dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1688) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1689)Meeting people dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1689) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1690)Welcoming guests datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1690) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1691)Small talk dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1691) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2936)SMALL TALK EXAMPLE Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=2936) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2935)FIRST CONTACTS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2935) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=3&topic=1) |
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| 2 | **2. Predavanje - Lecture 2 (12th October 2016)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4238)BUSINESS LETTERS - INTRODUCTION datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4238) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1717)Parts of a business letter datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1717) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1706)Writing business letters datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1706) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2987)CORESPONDENCE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2987) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2554)Writing business letters - common phrases datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2554) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1721)Faxes, Memos and E-mails - samples datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1721) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1739)Business letter vocabulary - quiz Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1739) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1744)Business Letter Self-Assessment Test Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1744) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1766)Business letter layout Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1766) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4239)Writing a formal letter Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4239) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=3&topic=2) |
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| 3 | * **3. Predavanje - Lecture 3 (19th October 2016)** * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1772)Effective telephoning datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1772) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3080)TELEPHONING datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3080) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1813)Telephoning in English dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1813) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2590)Telephone language datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2590) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1764)Useful telephone vocabulary and phrases in English datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1764) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1765)Telephone talk datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1765) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1811)Telephone language Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1811) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1814)Telephoning - choose the best answer Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1814) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3113)VIDEO Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=3113) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=3&topic=3) |
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| 4 | * **4. Predavanje - Lecture 4 ( 2nd November 2016)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4350)WORKING TOGETHER datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4350) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1823)Company Governing Bodies datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1823) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1926)Management staff datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1926) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1824)Departments and jobs in a company datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1824) * [[http://194.249.164.14/moodle/pix/f/text.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1825)Talk about company departments datoteka z besedilom](http://194.249.164.14/moodle/mod/resource/view.php?id=1825) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1826)Company structure datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1826) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1852)Company departments Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1852) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1854)Job description Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1854) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=3&topic=4) |
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| 5 | * **5. Predavanje - Lecture 5 (9th November 2016)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4373)INTERNATIONAL TRADE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4373) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1858)International trade - vocabulary dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1858) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1859)Incoterms datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1859) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1860)Export / import - vocabulary datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1860) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1899)International trade - naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1899) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4376)DESCRIBING TRENDS AND MOVEMENTS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4376) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4377)DESCRIBING TRENDS - VOCABULARY datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4377) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4438)CHARTS AND GRAPHS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4438) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1883)Incoterms 1 Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1883) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1884)Incoterms 2 Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1884) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1885)Incoterms 3 Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1885) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=3&topic=5) |
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| 6 | **6. Predavanje - Lecture 6 (16th November 2016)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4413)ENQUIRY datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4413) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3280)Letter of Einquiry - uvod dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3280) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4437)ENQUIRY - EXERCISE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4437) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1900)Enquiry - naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1900) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4471)Rešitev ENQUIRY datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4471) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4414)PLACING ORDERS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4414) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2659)Sample order letter datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2659) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2660)Oder datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2660) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1975)Numbers datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1975) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1938)Enquiry - vocabulary Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1938) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=3&topic=6) |
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| 7 | * **7. in 8.Predavanje - Lecture 7 and 8 (23rd November, 30th November)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4469)COMPLAINING datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4469) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4507)Appology letter datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4507) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2657)Money matters datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2657) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2661)Banking quiz datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2661) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4470)MONEY AND BANKING VOCABULARY datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4470) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4510)Naloga - rešitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4510) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=3&topic=7) |
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| 8 | * **9. Predavanje - Lecture 9 (7th December 2016)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2003)At the airport datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2003) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2005)Restaurant and food vocabulary datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2005) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2045)MENU datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2045) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2699)VIDEO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2699) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3363)Travelling datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3363) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=2023)Booking flights Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=2023) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=3&topic=8) |
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| 9 | * **10. Predavanje - Lecture 10 (12th December 2016)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4583)JOBS AND CAREERS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4583) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4584)CV predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4584) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2040)CV - SLOVENE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2040) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2041)CV-ENGLISH datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2041) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2042)SAMPLE CV dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2042) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2043)JOB INTERVIEW datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2043) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2717)Video interview datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2717) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2718)APPLYING FOR A JOB datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2718) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2719)APPLYING FOR A JOB 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2719) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2720)APPLYING FOR A JOB 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2720) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2741)PROŠNJA ZA DELO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2741) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=3&topic=9) |
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| 10 | * **11. in 12. Predavanje - Lecture 11 and 12 (14th December, 21th December 2016)** * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4606)MARKETING AND ADVERTISING datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4606) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2064)Marketing - vocabulary datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2064) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2065)Advertising - vocabulary datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2065) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2742)MARKETING - VIDEO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2742) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4610)CONTENT MARKETING datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4610) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3441)Ponovitveni test datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3441) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4611)CONTENT MARKETING - IDEAS](http://194.249.164.14/moodle/mod/resource/view.php?id=4611) |  |

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| 1 | 1 Uvod v tematiko in metode dela a2 Ugotavljanje predznanja, teme SN   * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=225)PREDAVANJA Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=225) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=244)datoteka - predavanja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=244) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=764)Seminarska naloga pri predmetu Informatika - navodila Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=764) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=763)Seminarska naloga tehnična navodila dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=763) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=5&topic=1) |
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| 2 | 2 Informacijska tehnologija a4 Napredna uporaba editorja   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=230)kaj dela Arnes dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=230) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=5&topic=2) |
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| 3 | 3 Informatika v komerciali a6 Cirkularno pismo   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2286)Seznam strank datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2286) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2287)tipsko pismo vaja1 navodila datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2287) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2288)tipsko pismo vaja 2\_priprava pisemskih ovojnic dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2288) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2290)tipsko pismo vaja3 kupon datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2290) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2322)tipsko pismo vaja 3 navodilo popravljeno datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2322) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=5&topic=3) |
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| 4 | 4 Strojna oprema in sistemi a8 Osnove ppt prezentacij, priprava prezentacije po predlogi   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3176)Podjetje Softbank Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3176) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4371)ppt grafika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4371) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4372)ppt grafika navodilo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4372) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=5&topic=4) |
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| 5 | 5 Programska oprema in podatki - splošno a10 Priprava izvirne prezentacije, Publisher (zloženka in vizitka)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2834)publisher zloženka in vizitka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=2834) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=5&topic=5) |
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| 6 | 6 Vrste programske opreme  a12 Pregled osnovnega znanja Excel   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=771)e knjiga 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=771) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=772)e knjiga 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=772) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=5&topic=6) |
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| 7 | 7 Operacijski sistemi, uporabniški programi  a14 Delo z velikimi preglednicami (Družinski proračun)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1751)aktivnost na predavanjih Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1751) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=5&topic=7) |
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| 8 | 8 Spreminjanje delovanja organizacij zaradi uvajanja IT  a16 Časovne funkcije, absolutno/relativno naslavnljanje, pogojni stavek   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1812)aktivnost 21. oktober Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1812) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=5&topic=8) |
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| 9 | 9 Kaj so podatkovne zbirke  a18 Vrtilne tabele v Excelu   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2729)vaja vrtilna tabela datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2729) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2730)vrtilna tabela 1 ms office datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2730) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2808)vrtilna tabela 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2808) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2809)vrtilna tabela 3 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2809) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2810)vrtilna tabela 2 excel datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2810) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2811)vrtilna tabela 3 excel datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2811) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1850)aktivnost 29. 11. 2013 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1850) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=5&topic=9) |
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| 10 | 10 Pet lastnosti, ki jih morajo imeti podatkovne zbirke  a20 Finančne funkcije (odplačevanje posojila)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1864)Revoz NM Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1864) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=5&topic=10) |
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| 11 | 11 Računalniška omrežja, uporaba le-teh v poslovne namene  a22 Praktični primeri uporabe podatkovnih baz   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1870)aktivnost 3. november Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1870) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=5&topic=11) |
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| 12 | 12 Protokoli (TCP, HTTP, FTP...)  a24 Osnove MS Access   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1922)aktivnost 11. november Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1922) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=5&topic=12) |
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| 13 | 13 Internetne storitve - pregled  a26 Primer izdelave podatkovne baze za storitveno podjetje   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2058)aktivnost predavanja 9\_12\_11 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=2058) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=5&topic=13) |
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| 14 | 14 Kaj je HTML, kako je formiran spletni naslov  a28 Obdelave in izpisi podatkov v bazi   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2325)podatki o zalogah artiklov-oblikovanje tabele PREUREJEN datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2325) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=5&topic=14) |
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| 15 | 15 Spletni brskalniki, iskalniki, imeniki...  a30 Osnove interneta   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2323)analiza prodaje kupcem-filtriranje podatkov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2323) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2324)analiza prodaje kupcem - delne vsote datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2324) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=5&topic=15) |
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| 16 | 16 Elektronska pošta, forumi, blogi, videokonference...  a32 Orodja za pripravo spletnih strani   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2331)analiza prodaje produkta datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2331) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=5&topic=16) |
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| 17 | 17 Elektronsko poslovanje - pregled  a34 Pridobitev strežniškega prostora   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4093)13. maj, MOOC - znanje v novi preobleki Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4093) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=5&topic=17) |
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| 18 | 18 e-učenje, e-poslovanje in e-uprava  a36 Postavitev spletne strani na strežnik   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2384)ARTIKEL datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2384) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2385)NABAVNO NAROČILO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2385) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2386)NAROČENI ARTIKLI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2386) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=5&topic=18) |
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| 19 | 19 Pravni vidiki elektronskega poslovanja  a38 Brezplačni pisarniški paketi | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=5&topic=19) |
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| 20 | 20 Varovanje in zaščita podatkov  a40 Priprava dispozicij SN | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=5&topic=20) |
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| 21 | 21 Avtorstvo, avtorske pravice internetnih objav  a42Spletni viri podatkov; oblikovanje seminarske/diplomske naloge (ponovitev)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2837)glave in noge - odseki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2837) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2838)glave in noge - odseki predloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2838) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=5&topic=21) |
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| 22 | 22 Poslovni informacijski sistemi  a44Predstavitev lokalnega podjetja, ki se ukvarja z IT (Hermes)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3429)RIS poročilo Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3429) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=5&topic=22) |
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| 23 | 23 Informacijske poslovne rešitve  a46 Predstavitve SN | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=5&topic=23) |
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| 3 | 7 Produkcija (27.10.2015) 8 Transformacijska krivulja (27.10.2015) 9 Stroški in vrste stroškov (3.11.2015)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2992)DOMAČA NALOGA 21.10.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=2992) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2472)Predavanje: PRODUKCIJA IN TRANSFORMACIJSKA KRIVULJA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2472) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1283)Predavanje: STROŠKI IN VRSTE STROŠKOV predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1283) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2474)Vaje: A PROIZVODNA IZBIRA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2474) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2475)Vaje: B PROIZVODNA IZBIRA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2475) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2476)Vaje: C PROIZVODNA IZBIRA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2476) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2477)Vaje: STROŠKI predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2477) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2984)Članek: ZA SVET JE GLOBALNA KRIZA MIMO, V SLOVENIJI PA O NJEJ ŠE KAR GOVORIMO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2984) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4311)Članek: Kako dobiti službo v najboljših slovenskih podjetjih? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4311) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4314)Članek: Premier Miro Cerar napoveduje uvedbo pravih davčnih blagajn datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4314) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4315)Članek: Gospodarstveniki politikom: Ukrepati je potrebno takoj datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4315) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5419)Kviz: Produkcija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5419) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5420)Kviz: Transformacijska krivulja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5420) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5421)Kviz: Stroški in vrste stroškov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5421) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=7&topic=3) |
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| 4 | 10 Pojem trga in konkurence (3.11.2015) (do ppt stran 8) 11 Tržni mehanizem (ponudba, povpraševanje, ravnotežna cena in količina) (10.11.2015) 12 Spremembe ponudbe in povpraševanja (10.11.2015) (do ppt 59).   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3115)DOMAČA NALOGA 28.10.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3115) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3117)Predavanje: POJEM TRGA IN KONKURENCE, TRŽNI MEHANIZEM predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3117) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2479)Vaje: TRŽNO RAVNOVESJE predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2479) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2478)Vaje: TRG IN KONKURENCA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2478) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3119)Članek: Skrita ekonomija slovenskega luksuza datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3119) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3130)Članek: Vse več ljudi potrebuje humanitarno pomoč, a je sredstev vse manj datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3130) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3121)Članek: Nemško gospodarstvo bo raslo počasneje od napovedi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3121) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3124)Članek: Nove cene nepremičnin: Prodajalci bodo znižali svoja pričakovanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3124) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3129)Članek: Slovenija potrebuje zgodbe o uspehu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3129) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4318)Članek: Bela tehnika umira prehitro - teorija zarote drži datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4318) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4321)Članek: S starimi izdelki v boj nad potrošništvo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4321) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4349)Članek: Kako vas skušajo pretentati prodajalci datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4349) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4378)Članek: Katera oblika ogrevanja doma je najbolj varčna? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4378) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4379)Članek: Izkrivljeno povpraševanje, krvava ponudba datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4379) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4380)Video: NLB in NKBM padla na stresnih testih datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4380) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5422)Kviz: Ponudba in povpraševanje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5422) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=7&topic=4) |
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| 5 | 13 Elastičnost ponudbe in povpraševanja (17. 11. 2015) 14 Tržne strukture v praksi (17. 11. 2015) 15 Popolna konkurenca (24. 11. 2015)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3153)DOMAČA NALOGA 4.11.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3153) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3179)Predavanje: TRŽNE STRUKTURE V PRAKSI, POPOLNA KONKURENCA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3179) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3116)Predavanje: ELASTIČNOST PONUDBE IN POVPRAŠEVANJA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3116) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2480)Vaje: ELASTIČNOST POVPRAŠEVANJE IN PONUDBE predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2480) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2481)Vaje: OBLIKE TRŽNIH STRUKTUR predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2481) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2482)VAJE - ELASTIČNOST POVPRAŠEVANJA IN PONUDBE dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2482) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4400)VAJE STROŠKI - PRIPRAVA KOLOKVIJ predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4400) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4401)VAJE - PONUDBA IN POVPRAŠEVANJE predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4401) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5423)Kviz: Elastičnost ponudbe in povpraševanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5423) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=7&topic=5) |
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| 6 | 16 Nepopolna konkurenca (monopol, monopolistična konkurenca) (24. 11. 2015) 17 Nepopolna konkurenca (oligopol, kartel) (1. 12. 2015) 18 Ekonomski sistem (1. 12. 2015)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3227)DOMAČA NALOGA 11.11.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3227) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3180)Predavanje: NEPOPOLNA KONKURENCA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3180) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3262)Predavanje: EKONOMSKI SISTEM predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3262) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3243)Članek: Varuh konkurence v Geoplinu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3243) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3242)Članek: Avtobusna podjetja so se kartelno dogovarjala datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3242) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4387)Članek: S karteli ni šale: če si notri in te dobijo, greš v zapor datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4387) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3178)Članek: Kartelno dogovarjanje podjetij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3178) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4460)Članek: S trga izginjajo operaterji, ostali bodo le trije veliki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4460) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4317)Članek: Nobelova nagrada za ekonomijo Francozu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4317) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3202)Zanimive povezave: Ajpes datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3202) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3201)Zanimive povezave: Spirit Slovenija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3201) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3203)Zanimive povezave: Geodetska uprava datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3203) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3204)Zanimive povezave: Davčna uprava datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3204) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3206)Zanimive povezave: PISO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3206) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3205)Zanimive povezave: racunovodja.com datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3205) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3198)Zanimive povezave: Regionalna razvojna agencija Posavje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3198) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3199)Zanimive povezave: Gospodarska zbornica Slovenije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3199) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3200)Zanimive povezave: Obrtno podjetniška zbornica Slovenije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3200) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3271)Zanimiva povezava: Zavod KNOF, so.p. (prvo socialno podjetje v Posavju) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3271) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3177)Članek: Deset najbolj inovativnih podjetij na svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3177) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5424)Kviz: Popolna in nepopolna konkurenca datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5424) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=7&topic=6) |
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| 7 | 19 Ekonomska politika (8. 12. 2015) 20 Narodnogospodarski cilji (8. 12. 2015) 21 BDP (15. 12. 2015)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3276)DOMAČA NALOGA 18.11.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3276) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3263)Predavanje: EKONOMSKA POLITIKA IN NARODNOGOSPODARSKI CILJI predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3263) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2662)Predavanje: BRUTO DOMAČI PROIZVOD predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2662) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3306)Vlada - Kdo je kdo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3306) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3261)Članek: BDP datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3261) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3305)Članek: Kaj je recesija in kaj depresija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3305) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4319)Članek: Zakaj so alpske države bogatejše od skandinavskih datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4319) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4320)Članek: Kako je Apple ubil finsko gospodarstvo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4320) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1997)Članek: Kje v Evropi imajo najvišje plače? predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1997) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5425)Kviz: Ekonomska politika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5425) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5426)Kviz: BDP datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5426) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=7&topic=7) |
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| 8 | 22 Inflacija (15. 12. 2015) 23 Nezaposlenost (22. 12. 2015) 24 Denarna politika (22. 12. 2015)   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3310)DOMAČA NALOGA 25.11.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3310) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2684)Predavanje: INFLACIJA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2684) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2685)Predavanje: NEZAPOSLENOST predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2685) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2682)Predavanje: DENARNA POLITIKA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2682) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3236)Članek: Svetovna banka je pred Slovenijo uvrstila celo Urando datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3236) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3244)Članek: Prodaja Mercatorja je znanilec privatizacije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3244) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3241)Članek: Se je vendarle začela (raz)prodaja državnih podjetij? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3241) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3245)Članek: Množična razprodaja podjetij ni čarobna palica, ki bi odpravila težave naših javnih financ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3245) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3235)Članek: Cene življenjskih potrebšin v povprečju nespremenjene datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3235) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3346)﻿ Inflation Island – kako na gospodarstvo vpliva inflacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3346) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=7&topic=8) |
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| 9 | 25 Investiranje in njegov pomen 26 Varčevanje 27 Zunanjetrgovinska politika   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3347)DOMAČA NALOGA 02.12.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3347) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2705)Predavanje: INVESTIRANJE IN NJEGOV POMEN predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2705) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2706)Predavanje: VARČEVANJE predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2706) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2679)Predavanje: ZUNANJE TRGOVINSKA POLITIKA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2679) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2695)Članek: TEŠ je šolski primer, kako se investicije ne vodi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2695) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2701)Članek: Radarji: KPK za razveljavitev pogodbe datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2701) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2689)Članek: Izdaja slovenske 10-letne dolarske obveznice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2689) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3360)Članek: "Z vsako dolgoročno novo zadolžitvijo odlagamo problem v prihodnost" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3360) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2698)Članek: Varčevanje v kriznih časih dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2698) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2694)Članek: Varčevanje v zlatu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2694) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4316)Članek: Najbolj preplačani projekti v Sloveniji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4316) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=7&topic=9) |
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| 10 | 28 Tečajna politika 29 Fiskalna politika 30 Plačilna bilanca   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3368)DOMAČA NALOGA 09.12.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3368) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2681)Predavanje: TEČAJNA POLITIKA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2681) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2683)Predavanje: FISKALNA POLITIKA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2683) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2680)Predavanje: PLAČILNA BILANCA predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2680) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3342)Članek: Kdo v Sloveniji bo v naslednjem letu najbolj reven datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3342) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3361)Članek: Plačilna bilanca Slovenije in dolg do tujine datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3361) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3362)Članek: Kljub fiskalnemu pravilu dražje zadolževanje za Slovenijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3362) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3383)Proračun Občine Brežice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3383) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=7&topic=10) |
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| 11 | 31 Državna ureditev 32 Predstavitev različnih inštitucij (Statistični urad, Banka Slovenije…) 33 Javna poraba   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3416)DOMAČA NALOGA 16.12.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3416) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1389)Predavanje: DRŽAVNA UREDITEV predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1389) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3126)Članek: Javni dolg: Država zadolžena do grla, državljani pa polnih žepov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3126) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3423)Zanimive povezave: UMAR datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3423) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3424)Zanimive povezave: STATISTIČNI URAD datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3424) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3427)Zanimive povezave: BANKA SLOVENIJE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3427) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=7&topic=11) |
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| 12 | 34 Razvojni izzivi Slovenije 35 Priprava na izpit 36 Zaključek in diskusija   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4632)Operativni program za izvajanje evropske kohezijske politike v letu 2014-2020 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4632) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3436)EU program za raziskave in razvoj 2014-2020 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3436) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3437)REGIONALNI RAZVOJNI PROGRAM REGIJE POSAVJE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3437) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3428)DOMAČA NALOGA 23.12.2014](http://194.249.164.14/moodle/mod/assignment/view.php?id=3428) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3386)PRIPRAVA NA DRUGI KOLOKVIJ 1. DEL dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3386) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3417)PRIPRAVA NA DRUGI KOLOKVIJ 2. DEL datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3417) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4633)Poslovanje gospodarskih družb Posavja do leta 2012 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4633) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4634)Poslovanje gospodarskih družb Posavja v letu 2013 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4634) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3097)Vaja: Gospodarske družbe in samostojni podjetniki v Posavju](http://194.249.164.14/moodle/mod/resource/view.php?id=3097) |  |

OMP ---------------------------------------------------------------------------------------------------------------------

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| 1 | Uvodna predavanja **( 4.oktobra 2016)** 1. Napoved vsebin in metod 2. Dejavniki uspeha   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5560)Slovenski managerji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5560) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=4797)Izmenjava mnenj Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=4797) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1533)Refleksija 1. predavanj Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=1533) * Napoved študijskih vsebin, oblik in metod za OMP Pojem organizacije na primeru ureditve študijskih aktivnosti  Pojem managementa na primeru vodenja dela na šoli. Povezave z ostalimi predmeti * [[http://194.249.164.14/moodle/pix/f/text.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2963)Priložnosti za poslovni uspeh (Kos) datoteka z besedilom](http://194.249.164.14/moodle/mod/resource/view.php?id=2963) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5122)A. Zadel datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5122) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5567)Bric\_poklic-prodajnika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5567) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5572)Uvod 16/17 Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5572) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=6&topic=1) |
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| 2 | Predavanja (11. oktobra) 3. konkurenčnost za uspeh 4. sodobni management   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2964)Podjetništvo kot pot do uspeha datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2964) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=2957)Podjetnost Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=2957) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5592)Poslovni uspeh - Kraljič datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5592) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5593)Učinkovitost za uspeh Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5593) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5594)Brščič -ustvarjanje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5594) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=6&topic=2) |
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| 3 | Predavanja (20. oktobra) - 3 šolske ure 5. managerska znanja 6. managerski poklic   * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5151)Izobraževanje za sodoben MGT (z linkom na gradivo) Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5151) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=3139)Mnenja Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=3139) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5188)Uvod OMP 16/17 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5188) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=6&topic=3) |
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| 4 | Predavanja (25. oktobra) 7.poslovni modeli 8.ustvarjalnost in inovativnost   * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5187)Temeljni pojmi Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5187) * Kdo je prejšnjič zamujal -- točka? * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1221)Samoevalvacija managerja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1221) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5162)tockovnik mgr preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5162) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2631)Kdo je dober vodja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2631) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1277)Kdo je dober vodja Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1277) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=919)Predavanje managerja iz prakse Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=919) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=2608)Posredovanje mnenj Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=2608) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=6&topic=4) |
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| 5 | Predavanja (8. novembra) 9. kazalniki poslovanja 10. učinkovitost in uspešnost   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1358)uspeh, kazalci poslovanja BSC efqm Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1358) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1895)Poslovanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1895) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=1710)Izmenjava mnenj Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=1710) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=6&topic=5) |
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| 6 | Predavanja (15. novembra) 11. značilnosti vodenja 12. kakovost vodenja   * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1220)odločanje (odloci 1..8) Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1220) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1348)Miti mgt dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1348) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1347)Miti managementa Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1347) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4820)Dober direktor je datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4820) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4821)Dober direktor je ... Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4821) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=6&topic=6) |
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| 7 | Predavanja (22. novembra) 13. vodstveno načrtovanje  14. cilji in načini   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1446)načrtovanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1446) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=3301)Poslovno načrtovanje Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=3301) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=5707)mnenja Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=5707) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=6&topic=7) |
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| 8 | Predavanja (29. nov) 15. Management poslovnih procesov 16. Uporaba načrtovalskih modelov   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4871)BPMN zgled - za nalogo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4871) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3194)Orodje za modeliranje poslovnih procesov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3194) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5221)Mednarodna komercialna terminologija Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5221) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5225)BPM prodajni proces - model Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5225) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=6&topic=8) |
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| 9 | Predavanja (6. december) 17. vodenje projektov 18. ordja in metode projektnega vodenja   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3256)BPM\_ime dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3256) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3254)Konkretni primer opisa delovnega procesa datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3254) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2448)Podatki za izdelavo pratičnega primera gantograma dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2448) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3300)Vodenje projektov - gantogram Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3300) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=6&topic=9) |
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| 10 | Predavanja (8. dec) 19. Mrežni plan 20. Poslovni načrt   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4910)Projektno nacrtovanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4910) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1447)poslovni načrt (za financerja) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1447) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=6&topic=10) |
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| 11 | Predavanja (8. dec) 21. značilnosti odločanja 22. metode in orodja odločanja   * odločanje 1000minds.com ~~j.k@g.a.s~~:komercialist15 vssb@g.a.s:Komercialist\_16 * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1426)Odločanje - gradivo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1426) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=2700)odločanje Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=2700) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=2234)izmenjava stališč Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=2234) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1420)metode odločanja preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=1420) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3396)Rešitve za metode odločanja Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3396) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5735)primeri odločanja (večkriterijsko, z orodji) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5735) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=6&topic=11) |
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| 12 | **2. semester (21. marec 2017)**  23. tveganje in pričakovanja 24. informacijska podpora odločanja   * Anketa <https://www.1ka.si/a/122291> * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5870)pričakovana vrednost pri odločanju Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5870) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4913)CPM zgled in naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4913) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4914)CPM - kritične naloge projekta Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4914) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5279)CPM Projektni management - mrežni diagram Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5279) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=6&topic=12) |
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| 13 | Predavanja (28. marec) 25. voditelstvo 26. vodenje prodajnega procesa   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2877)Voditeljstvo \_ gradivo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2877) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1507)voditeljstvo Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1507) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5872)Kompetence prodajnika Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5872) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=5881)lastnost voditelja Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=5881) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=6&topic=13) |
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| 14 | Predavanja (4. april) 27. moč in vpliv 28. motivacija   * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1475)MOTIVI preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=1475) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1474)Motivi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1474) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1473)Motivacija - gradivo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1473) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1476)Motiviranje Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1476) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=1472)Kontrolna teorija motivacije (po video predavanju) Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=1472) * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=5889)Mnenja Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=5889) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=6&topic=14) |
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| Trenutna tema15 | Predavanja (11.april) 27. timska organizacija 28. vodenje prodajnega procesa   * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2260)Timska organizacija preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=2260) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5899)Oddaja vprašalnika o timskem delu Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5899) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2227)timsko delo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2227) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=2863)tim Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=2863) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5895)Managament prodajnikov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5895) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=2258)pss Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=2258) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5222)Vodenje univerzalnega prodajnega procesa (Bric) Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5222) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=6&topic=15) |
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FIN -----------------------------------------------------------------------------------------------------------

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| 1 | 1. teden (3. 10. 2016) 4 ure: Tematika: FINANCE osebne, javne in podjetniške, uvodno predavanje, denar in denarna politika z vidika podjetij, predstavitev vsebine in načina izvajanja vaj, pregled denarne politike v Sloveniji in vpliv na poslovanje MSP   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5547)Osnove poslovnih financ 1. del (OSEBNE, JAVNE IN PODJETNIŠKE FINANCE - osnovni pojmi) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5547) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2548)OSEBNE FINANCE: Nasvet\_Osebne finance in varčevanje za vsakogar datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2548) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4175)JAVNE FINANCE: Sprejeti proračun RS za leto 2016 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4175) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5544)1 vaja: Javne finance in Proračun RS za leto 2016 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5544) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4954)1. naloga: Odgovori na vprašanja iz vaje 1.](http://194.249.164.14/moodle/mod/assignment/view.php?id=4954) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3090)Zanimivost - Kaj je fiskalno pravilo? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3090) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4955)Aktualno\_javne finance datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4955) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4980)1a. vaja: Aktualno o novem proračunu 2016\_17 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4980) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4981)1a. naloga: Komentiraj spremembe v novem proračunu!](http://194.249.164.14/moodle/mod/assignment/view.php?id=4981) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5226)Zgodovina denarja (zanimivo učno gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5226) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=8&topic=1) |
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| 2 | 2. teden (10. 10. 2016) 3 ure, Tematika: vloga denarja v gospodarstvu, finančna funkcija v podjetju, finance in računovodstvo,   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4176)Kako do financiranja podjetij na osnovi državne pomoči v Sloveniji? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4176) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4230)2a. vaja: Kaj vsebuje poslovno poročilo različnih podjetij in društev? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4230) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4231)2a. naloga: Kaj vsebuje poslovno poročilo v podjetju ali v društvu?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4231) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3078)Sprejeta zakonodaja s področja finančnega poslovanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3078) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3079)2b. vaja: Iskanje določil v aktualni zakonodaji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3079) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4234)2b. naloga: Določila v zakonodaji](http://194.249.164.14/moodle/mod/assignment/view.php?id=4234) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5014)Na kratko o ECB in o evru (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5014) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5009)Kako sta nastala ECB in evro? (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5009) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5010)Evrobankovci in evrokovanci datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5010) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4996)2c. naloga: Kako so nastali evrobankovci in kako so zaščiteni?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4996) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2585)Konvergenčni kriteriji za uvedbo evra datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2585) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4997)2d. naloga: Opiši konvergenčne kriterije za uvedbo evra v članicah EU.](http://194.249.164.14/moodle/mod/assignment/view.php?id=4997) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5013)Prvih deset let evrobankovcev in evrokovancev (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5013) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=8&topic=2) |
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| 3 | 3. teden (17. 10. 2015) 4 ure: Tematika: aktualne novosti, povezava finančne funkcije z ostalimi, zakonski predpisi s področja financ, umestitev in organizacija finančne funkcije med ostale v podjetju ter pregled finančne zakonodaje s področja financ za MSP   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5548)Osnove poslovnih financ 2. del (Investicije in financiranje) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5548) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5622)3a. vaja: Evro, kriza in reševanje krize v evrskem območju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5622) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5623)3a. naloga: Odgovori na vajo 3a. (O Evru in reševanju krize)](http://194.249.164.14/moodle/mod/assignment/view.php?id=5623) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5559)Aktualna krovna zakonodaja o finančnem poslovanju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5559) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5052)Bitcoin za začetnike (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5052) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5050)Kaj je Bitcoin (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5050) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5053)10 dejstev o Bitcoinu (video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5053) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4172)Vse bolj aktualno\_plačevanje z Bitcoini datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4172) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5012)3b. vaja: Kaj lahko pri nas kupimo z Bitcoini? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5012) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5049)3b. naloga: Kaj lahkom kupimo z novo valuto Bitcoin?](http://194.249.164.14/moodle/mod/assignment/view.php?id=5049) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2550)O Evropski uniji in ECB\_dodatno gradivo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2550) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1819)Financiranje EU - prihodki in odhodki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1819) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1897)3c. vaja: Viri financiranja EU in podjetniškega poslovanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1897) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3133)3c. naloga: Viri financiranja v EU in v podjetniškem poslovanju](http://194.249.164.14/moodle/mod/assignment/view.php?id=3133) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3134)Aktualno\_državne pomoči gospodarstvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3134) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5015)Zakaj banke zaslužijo toliko denarja? video gradivo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5015) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5051)Denar, ki se prodaja, si ti (aktualnen video posnenek) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5051) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5069)Kaj je EURIBOR in kako vpliva na vas? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5069) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=8&topic=3) |
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| 4 | 4. teden (24. 10. 2016) 3 ure: Tematika: Viri financiranja v podjetju, izračun finančnih kazalcev, osnovna pravila financiranja   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3188)Viri financiranja v podjetju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3188) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5549)Osnove poslovnih financ 3. del (Notranji viri financiranja) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5549) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5059)4a. vaja: Viri financiranja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5059) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5060)4a. naloga: Viri financiranja](http://194.249.164.14/moodle/mod/assignment/view.php?id=5060) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2674)Financiranje s pomočjo poslovnih angelov v Sloveniji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2674) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1890)Financiranje poslovanja\_pregled ponudbe finančne agencije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1890) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5088)Povzetek osnovnih poslovnih kazalcev predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5088) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3131)4b. vaja: Izračun finančnih kazalcev dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3131) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3132)4b. vaja: Rezultati \_ izračun finančnih kazalcev Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3132) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5647)Rešitve poslovni kazalci - nova datoteka (začasno) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5647) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4406)Kako do množičnega financiranja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4406) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5054)Izvozno in uvozno financiranje - izkušnje podjetja TAM - DURABUS z uporabo dokumentarnega akreditiva kot instrumenta zavarovanja in financiranja poslovanja. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5054) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5055)Koristi sodobnih plačilnih storitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5055) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5057)4c. vaja: Pravila investiranja za vsakogar datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5057) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5058)4c. naloga: Pravila investiranja](http://194.249.164.14/moodle/mod/assignment/view.php?id=5058) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5070)Za bolj motivirane finančnike: Alternativni viri financiranja oz. kaj je mezzanin kapital? dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5070) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4232)4d. vaja: Kako prikazovati stroške v malem podjetju? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4232) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4233)4d. naloga: Kako prikazovati stroške v malem podjetju?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4233) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=8&topic=4) |
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| 5 | 5. teden: (7.11.2016) 4 ure Tematike: izračuni finančnih kazalcev in davčna zakonodaja za podjetja ter plačilni instrumenti   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4402)Gradivo:Osnove poznavanja stroškov in izračuna praga pokritja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4402) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4370)Kako lahko izračunamo prag pokritja? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4370) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3184)5a. vaja: izračun praga pokritja in optimalnega obsega proizvodnje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3184) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3186)5a. naloga: Izračun praga pokritja in optimalnega obsega proizvodnje](http://194.249.164.14/moodle/mod/assignment/view.php?id=3186) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3260)Rezultati 5a. naloge datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3260) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4403)5a: vaja: prag rentabilnosti (neobvezno) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4403) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4404)5a. naloga (neobvezno - za bolj motivirane): Grafično izračunavanje praga rentabilnsoti pri različnih kapacitetah poslovanja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4404) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5117)O davčnih blagajnah in potrjevanju računov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5117) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5092)5b. vaja: Aktualno o davčnih blagajnah datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5092) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5093)5b. naloga: Aktualno o davčnih blagajnah](http://194.249.164.14/moodle/mod/assignment/view.php?id=5093) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5113)5c. vaja: Plačilni inštrumenti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5113) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5114)5c. naloga: Plačilni instrumenti v RS](http://194.249.164.14/moodle/mod/assignment/view.php?id=5114) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=8&topic=5) |
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| 6 | 6. teden (14.11.2016) 3 ure: Izračun praga pokritja in optimalnega obsega proizvodnje ter drugih poslovnih kazalcev   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4405)Zanimivost: Kako do optimalnega obsega proizvodnje vin s pomočjo izvoza tudi na Japonsko datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4405) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1929)6. vaja: Naloga za utrjevanje - prag pokritja - točka preloma (dodatna naloga) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1929) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3246)6. naloga: Izračun praga pokritja in optimalnega obsega proizvodnje(dodatno utrjevanje)](http://194.249.164.14/moodle/mod/assignment/view.php?id=3246) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5132)Rešitve naloge: Prag rentabilnosti in optimalni obseg proizvodnje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5132) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3281)Uspešne aktualne investicije v Sloveniji in v svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3281) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4452)6a. vaja: Ponovitev - vaje za izračun poslovnih kazalcev dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4452) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4453)6a. naloga: Ponovitev - vaje za izračun poslovnih kazalcev](http://194.249.164.14/moodle/mod/assignment/view.php?id=4453) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5717)Rešitve poslovni kazalci - didatna naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5717) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=8&topic=6) |
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| 7 | 7.- 8. teden (nadomeščanje 1.11.) (21. in 25. 11. 2016) **6 ur** Tematike: Finančni trgi in ustanove, financiranje s factoringom, **obisk podjetja Hermes** in **opis IKT rešitev podjetja za finančno področje**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4368)Aktualno\_zaposlovanje in financiranje podjetja iz akumulacije kapitala datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4368) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3189)7a. vaja: Finančni trgi in delovanje\_ delo z besedilom datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3189) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3190)7a. naloga\_finančni trgi in ustanove](http://194.249.164.14/moodle/mod/assignment/view.php?id=3190) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3353)Prednosti financiranja s pomočno factoringa datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3353) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1924)Stopnje obdavčitve in premoženjsko poročilo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1924) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5146)7b. naloga: AKTUALNO: Zavarovanje terjatev s faktoringom](http://194.249.164.14/moodle/mod/assignment/view.php?id=5146) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5718)7c. vaja v zvezi z obiskom podjetja HERMES in njihovini IKT rešitvami za vodenje financ v podjetju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5718) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5716)!!! Rešite doma 7c. naloga: Naloga v zvezi z obiskom podjetja HERMES KRŠKO!](http://194.249.164.14/moodle/mod/assignment/view.php?id=5716) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=8&topic=7) |
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| 8 | 8. -9. teden (nadomeščanje 1. 11.) **(28.11.2016 in 1.12.2017) 5 ur** Tematike: Kreditiranje, Investiranje v vrednostne papirje, Delnice in Obveznice   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5550)Osnove poslovnih financ 4. del (Krediti) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5550) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4531)8a. naloga: Opiši vrste kreditov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4531) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4529)8a. naloga: Vrste kreditov](http://194.249.164.14/moodle/mod/assignment/view.php?id=4529) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1965)Aktualno\_Možnosti investiranja v Afriki - gradbeništvo v Ekvatorialni Gvineji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1965) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3325)Upniški vrednostni papirji \_ Obveznice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3325) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3326)Lastniški vrednostni papirji \_ Delnice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3326) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5724)Finančni slovar v spletni obliki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5724) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3293)8b. vaja: Investiranje v delnice in obveznice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3293) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3294)8b. naloga\_ Investiranje v delnice in obveznice](http://194.249.164.14/moodle/mod/assignment/view.php?id=3294) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=8&topic=8) |
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| 9 | 9. teden **(5.12.2016) 3 ure:** Tematike: Ponavljanje, aktualna dogajanaja v finančnem svetu   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5551)Osnove poslovnih financ 5. del (Naložbenje) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5551) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2584)9a. vaja: Storitve agencij pri iskanju virov financiranja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2584) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3252)9a. naloga: Storitve unovčevanja terjatev - Kaj lahko naredijo agencije?](http://194.249.164.14/moodle/mod/assignment/view.php?id=3252) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1964)Zanimivost\_Primeri uspešnega investiranja in davčne oaze datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1964) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4516)Poslovni načrt in finančni načrt za s.p. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4516) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2621)Vlaganje - investiranje v osebni razvoj - zgodba o uspehu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2621) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5167)O davčnih blagajnah in potrjevanju računov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5167) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5168)9b.. vaja: Aktualno o davčnih blagajnah datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5168) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5169)9b. naloga: Aktualno o davčnih blagajnah](http://194.249.164.14/moodle/mod/assignment/view.php?id=5169) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5201)9c. naloga: Aktualno! Kitajska valuta Juan postaja konvertibilna](http://194.249.164.14/moodle/mod/assignment/view.php?id=5201) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5216)Nekaj vprašanj za prvi kolokvij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5216) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=8&topic=9) |
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| 10 | 10. teden **(12.12.2016) 3 ure** Tematike: Aktualna dogahjanja na svetovnih borzah, Investiranje preko javnih dražb, Kreditiranje v praksi   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3380)Aktualno\_dogajanje na borzi (spletno Delo) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3380) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3388)Investiranje na javnih dražbah datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3388) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2804)10. naloga: načini kreditiranja v praksi dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2804) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3433)10. naloga: načini kreditiranja v praksi](http://194.249.164.14/moodle/mod/assignment/view.php?id=3433) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=8&topic=10) |
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| 11 | 11. teden - dodatno! **1. kolokvij (12. 12. 2016 ob 9.00 v P2)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3403)Aktualno\_mladi podjetnik \_podjemna ali avtorska pogodba? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3403) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3351)Aktualno\_točka preloma datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3351) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5553)Osnove poslovnih financ 6. del (Banka Slovenije) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5553) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3389)Prikaz - pomen in vrednost EURIBOR-ja in LIBOR-ja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3389) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3390)11. vaja: Kaj je SEPA, EURIBOR in LIBOR? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3390) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3391)11. naloga. Odgovorite na vprašanja v zvezi s kraticami SEPA, EURIBOR in LIBOR](http://194.249.164.14/moodle/mod/assignment/view.php?id=3391) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=8&topic=11) |
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| 12 | 12. teden: Gradiva za prvi del vaj - financiranje in investiranje in ponovitev osnovnih pojmov iz financ ter analiza rezultatov prvega kolokvija (19.12.2016) 3 ure  **SREČNO IN USPEŠNO V NOVEM LETU 2017!**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5552)Osnove poslovnih financ 7. del (Finančni kazalci) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5552) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3387)Točka preloma\_balkanske investicije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3387) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2060)12. vaja: Vprašanja za učenje ponavljanje 1. del OPF datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2060) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4617)12. naloga: Odgovori za prvi del vaj iz osnov poslovnih financ](http://194.249.164.14/moodle/mod/assignment/view.php?id=4617) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3446)12a. naloga: Načela uspešnih investitorjev](http://194.249.164.14/moodle/mod/assignment/view.php?id=3446) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3449)Božična zgodba o trženju in miru v duši (Marketing zmagovalcev) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3449) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=8&topic=12) |
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| 13 | **13. teden: Ponovitev osnovnih pojmov in povezava teorije s praktičnim izobrežavanjem in računovodstvom 20.3. 2017 (3 ure / 51/78)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4785)Bistvo poslovnih financ 1. del (uvod) (video) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4785) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4786)Bistvo poslovnih financ 2. del (bilanca stanja) (video) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4786) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4787)Bistvo poslovnih financ 3. del (poslovni izid) (video) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4787) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4788)Bistvo poslovnih financ 4. del (izkaz denarnih tokov) (video) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4788) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4789)Bistvo poslovnih financ 5. del (Kako to deluje v praksi?) (video) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4789) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5437)13a. naloga: Osnovno računovodski izkazi](http://194.249.164.14/moodle/mod/assignment/view.php?id=5437) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2802)13b. vaja: Ponovitev\_ finance in osnove računovodstva datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2802) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3445)13b. naloga: Finance in osnove računovodstva](http://194.249.164.14/moodle/mod/assignment/view.php?id=3445) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2251)Slovarček za vajo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2251) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=8&topic=13) |
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| 14 | **14. teden: Instrumenti zavarovanja plačil v praksi (3 ure / 54/78) 27. marec 2017**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5465)Bančna garancija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5465) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4791)14a. vaja: Zavarovanje plačil v praksi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4791) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3887)14a. naloga: Instrumenti zavarovanja plačil](http://194.249.164.14/moodle/mod/assignment/view.php?id=3887) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2974)Obrazec - izvršnica datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2974) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2622)14b. vaja: Izvršnica, kot oblika izterjave datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2622) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3900)14b. naloga: Izvršnica](http://194.249.164.14/moodle/mod/assignment/view.php?id=3900) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5880)Učbenik OPF (R. Fišer) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5880) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=8&topic=14) |
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| 15 | **15. teden: Menica in ček (4 ure / 57/78) Predavanja in vaje bodo izpeljane 29.3.2017, ker sem 3. aprila odsotna.**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5554)Osnove poslovnih financ 8. del (menica) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5554) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2416)Dodatno gradivo za učenje - MENICA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2416) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2408)15a. vaja: Menica - vaja in vprašanja za učenje\_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2408) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3901)15a. naloga: Menica](http://194.249.164.14/moodle/mod/assignment/view.php?id=3901) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4840)Obrazec - menica datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4840) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4841)Menična izjava datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4841) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4842)Pooblastilo za izpolnitev menice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4842) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=8&topic=15) |
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| 16 | **16. teden: Pogodba o cesiji (3 ure / 60/78) 10. april 2017**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5555)Osnove poslovnih financ 9. del (drugi instrumenti zavarovanja plačil v praksi) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5555) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2034)Cesija in asignacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2034) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5485)Kompenzacija, cesija, asignacija\_kaj je kaj? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5485) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2388)Kako sestaviti pogodbo o cesiji? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2388) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4012)16a. vaja: Cesija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4012) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3906)16a. naloga: Cesija](http://194.249.164.14/moodle/mod/assignment/view.php?id=3906) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2389)Vzorec pogodbe o cesiji (osnovna izhodišča) - vstavi podatke na osenčena polja! dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2389) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4013)16b. naloga: Pogodba o cesiji](http://194.249.164.14/moodle/mod/assignment/view.php?id=4013) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=8&topic=16) |
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| 17 | **17. teden: Factoring in forfeting v praksi (3 ure / 63/78) 17. april 2017 - Praznik - Velikonočni ponedeljek (POZOR!!! PREDAVANJE BO IZPELJANO V SREDO, 12.4.2017)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5903)Kako poteka faktoring v praksi? GLEJ!!! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5903) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2410)17a. vaja: Factoring in forfeting datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2410) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3907)17a. naloga: Factoring in forfeting](http://194.249.164.14/moodle/mod/assignment/view.php?id=3907) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2409)17b. vaja: Primerjava financiranja na osnovi factoringa in prejetega kredita \_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2409) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3908)17b. naloga: Primerjava financiranja na osnovi faktoringa in prejetega kredita](http://194.249.164.14/moodle/mod/assignment/view.php?id=3908) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4839)Faktoring v praksi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4839) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5490)Razlika med factoringom in forfetingom (aktualno gradivo v ang.) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5490) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=8&topic=17) |
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| 18 | **18. teden: Izračun stroškov različnih oblik financiranja v praksi (3 ure / 66/78)   Stroški financiranja nam kažejo na to, koliko dolga naj ima podjetje. 24. april 2017**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4028)Izračunavanje stroškov financiranja \_primer predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4028) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4029)Članek (finance)\_ Koliko dolga naj ima podjetje? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4029) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4887)Predstavitev bančne garancije in poslovanja z bančno garancijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4887) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2812)18a. vaja: Bančna garancija kot poseben instrument zavarovanja plačil datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2812) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3909)18a. naloga: Bančna garancija kot instrument zavarovanja plačil](http://194.249.164.14/moodle/mod/assignment/view.php?id=3909) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4030)Cenik\_primerjava stroškov financiranja za konkretno banko datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4030) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4883)Primer iz prakse: uspešno investiranje v pohištveni industriji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4883) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=8&topic=18) |
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| 19 | **19. teden: Uporaba dokumentarnega akreditiva v praksi (3 ure 69/78) 8. maj 2016**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4897)19a. vaja: Uporaba dokumentarnega akreditiva in bančne garancije \_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4897) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3910)19a. naloga: Uporaba dokumentarnega akreditiva in bančne garancije \_](http://194.249.164.14/moodle/mod/assignment/view.php?id=3910) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2866)Obrazec za odprtje dokumentarnega akreditiva (primer NLB)\_ dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2866) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4061)Spletno gradivo: Uporaba dokumentarnega akreditiva pri Unicredit banki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4061) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4062)Spletno gradivo: Uporaba dokumentarnega incasa na SKB banki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4062) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4895)19b. vaja: Kako zagotoviti, da bo vaš posel plačan? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4895) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4896)19b. naloga: Kako zagotoviti, da bo vaš posel plačan?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4896) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5938)Primer uporabe dokumentarnega akreditiva v praksi (študija primera) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5938) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=8&topic=19) |
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| 20 | **20. teden: Obvladovanje plačilne nediscipline v praksi v praksi 3 ure 72/78 (15. 5. 2017)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5556)Osnove poslovnih financ 10. del (dodatni pojmi - razlaga) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5556) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4894)20a. vaja: Aktualno: Kako obvladovati plačilno nedisciplino? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4894) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4074)Navodilo: kako se spopasti z neplačniki? (članek) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4074) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4073)20a. naloga: Plačilna nedisciplina - aktualnen članek](http://194.249.164.14/moodle/mod/assignment/view.php?id=4073) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1963)Slovar borznih izrazov\_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1963) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1967)20b. vaja: Pojasni pojme iz slovarja borznih izrazov\_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1967) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5875)20b. vaja: Odgovori iz borznega slovarčka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5875) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4115)Ljubljanska borza VP datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4115) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=8&topic=20) |
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| 21 | **21. teden: Dodatne vaje in gradiva za samostojno učenje Poznavanje pojmov iz slovarja finančnih in borznih izrazov (3 ure: 75/78) 22. 5. 2017**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5492)21. vaja: Vprašanja za ponavljanje za 2. kolokvij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5492) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5876)21. naloga: Odgovori na vprašanja za ponavljanje drugi kolokvij](http://194.249.164.14/moodle/mod/assignment/view.php?id=5876) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4063)Spletni vir za ponavljanje: Uporaba izvršnice v praksi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4063) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4064)spletni vir za ponavljanje: Uporaba menice v praksi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4064) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=8&topic=21) |
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| 22 | **22. teden: Gradiva za drugi del vajin ponovitev ter utrjevanje 3 ure 78/78, 29. 5. 2017**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4892)22. naloga: Aktualno o privatizaciji državnega premoženja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4892) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1966)Investiranje v zlato in druge plemenite kovine datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1966) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pptm.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4114)Investiranje v zlato datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4114) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1996)23. vaja: Naložbe v plemenite kovine datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1996) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5945)23. naloga: Oddajte nalogo v zvezi z plemenitimi kovinami](http://194.249.164.14/moodle/mod/assignment/view.php?id=5945) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2893)Lanska vprašanja za drugi kolokvij z namigi odgovorov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2893) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5958)Odgovori na vprašanja za 2. kolokvij Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5958) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=8&topic=22) |
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| Trenutna tema23 | **23. teden: ponavljanje, preverjanje znanja za drugi kolokvij 2. kolokvij 5.6.2017 ob 8.00!**   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2061)Finančni trgi in ustanove, vrednostni papirji - dodatno gradivo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2061) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2875)24. Vaja za ponavljanje in utrjevanje snovi: obveznice, zakladne menice in delnice\_ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2875) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2418)Nekaj vprašanj za preverjanje znanja za drugi kolokvij dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2418) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2129)Nekatera starejša vprašanja za učenje in ponavljanje z odgovori dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2129) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2876)Primeri starih nalog in rešitev za izpit iz OPF dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2876) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=8&topic=23) |
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| 24 | **24. teden: Aktualno in zanimivosti**   * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=173)Kompletna vprašanja za ponavljanje (za tiste, ki delajo izpit v celoti) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=173) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2086)Vlaganje v varčno svetlobo, reševanje evra in vitka proizvodnja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2086) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2359)Primer uspešnega investiranja in poslovanja v Turčiji](http://194.249.164.14/moodle/mod/resource/view.php?id=2359) |  |

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| 1 | **TRŽENJE 1. DEL**: **V prvem delu govorimo o pojmu trženje, trženski miselnosti, tržnih raziskavah in trženskem spletu s poudarkom na politiki izdelka in politiki cene.** **1. teden: Uvod v trženje in trženjska miselnost (3. in 6. 10. 2016)** 3 ure   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1626)Trženje 1 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1626) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2946)1. VAJA: Poslanstvo in vizija kot izhodišče tržne miselnosti podjetja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2946) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4956)1. naloga: poslanstvo, vizija, slogan, logo](http://194.249.164.14/moodle/mod/assignment/view.php?id=4956) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5545)AKTUALNO: Strategija razvoja in trženja slovenskih naravnih zdravilišč do leta 2020 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5545) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=9&topic=1) |
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| 2 | **2. teden: Izdelava trženskega spleta na osnovi SWOT analize (10. in 13. 10. 2016)** 4 ure   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5558)SWOT analica predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5558) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2969)2. VAJA: SWOT analiza datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2969) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3144)2. naloga\_izdelana SWOT analiza](http://194.249.164.14/moodle/mod/assignment/view.php?id=3144) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1781)Primer uspešnega trženja slovenskih vin datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1781) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5029)2A. VAJA: Koristi in posledice trgovinskega sporazuma TTIP med ZDA in EU na Slovenijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5029) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5004)2a. naloga: Je trgovinski sporazum med EU in ZDA TTIP priložnost ali nevarnost za Slovenijo?](http://194.249.164.14/moodle/mod/assignment/view.php?id=5004) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5038)Aktualno: Kako izkoristiti prednost slovenskih gozdov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5038) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=9&topic=2) |
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| 3 | **3. teden: Inovativnost in novi tržni pristopi na osnovi portfeljske analize (17. in 20. 10. 2016)** 3 ure   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5557)Primer SWOT analize datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5557) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2968)Aktualno\_Uporaba CRM - sistem za upravljanje odnosov s strankami \_predstavitveni video datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2968) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4313)Aktualno\_Trije koraki do ustanovitve s.p. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4313) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2970)3. Vaja: Portfeljska analiza datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2970) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3145)3. naloga\_ Izdelana portfeljska analiza](http://194.249.164.14/moodle/mod/assignment/view.php?id=3145) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1839)Aktualno \_ Primer integrativne tržne rasti podjetja - "PIPI STREL" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1839) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=9&topic=3) |
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| 4 | **4. teden: Tržno raziskovanje in analiza okolja (24. in 27. 10. 2016)** 4 ure   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5083)PPT tržne raziskave predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5083) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2640)Aktualno\_Tržne raziskave velikih trgovcev (članek) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2640) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1831)Aktualno\_ Podjetje za tržno raziskovanje GFK datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1831) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2555)4. vaja: Opis kratic in izrazov za različne tržne raziskave datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2555) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3146)4. naloga\_Opis kratic, ki ponazarjajo tržne raziskave](http://194.249.164.14/moodle/mod/assignment/view.php?id=3146) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5648)Slovenska razlaga nekaterih kratic, ki opisujejo različne tržne raziskave (Mediana) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5648) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4369)Aktualno: Podjetniško uspešni Akrapovič datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4369) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4381)Sekundarne tržne raziskave in izvozno okno datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4381) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5084)4a. naloga: Sekundarne tržne raziskave na tujih trgih](http://194.249.164.14/moodle/mod/assignment/view.php?id=5084) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5091)4b. naloga: Opomnik za globinski intervju](http://194.249.164.14/moodle/mod/assignment/view.php?id=5091) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=9&topic=4) |
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| 5 | **5. teden: Kvalitativne tržne raziskave in sestavljanje vprašanj (samo četrtek! 3. 11. 2016)** 3 ure   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1942)Primer asociacij - kaj vidiš na sliki? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1942) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1904)Kako zvedeti nekaj o navadah potrošnikov? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1904) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4312)Tržne raziskave v slovenskem turizmu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4312) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2586)5a. vaja: Opisi kvalitativnih tržnih raziskav datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2586) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3207)5a. naloga: Opiši kvalitativne tržne raziskave](http://194.249.164.14/moodle/mod/assignment/view.php?id=3207) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4392)5a. rešitve: Kvalitativne tržne raziskave\_ Gradivo \_odgovori na vprašanja iz vaje 5. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4392) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5121)5b. naloga: Strip test](http://194.249.164.14/moodle/mod/assignment/view.php?id=5121) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5115)5c. naloga: Rang lestvica](http://194.249.164.14/moodle/mod/assignment/view.php?id=5115) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5118)5d. naloga: Primerjava parov](http://194.249.164.14/moodle/mod/assignment/view.php?id=5118) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5119)5e. naloga: Semantični diferencial](http://194.249.164.14/moodle/mod/assignment/view.php?id=5119) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5666)AKTUALNO: (intervju) Kako prepričati kupce, da sploh potrebujejo vaš izdelek? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5666) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5667)5f. naloga: Kako prepričati kupce, da potrebujejo vaš izdelek?](http://194.249.164.14/moodle/mod/assignment/view.php?id=5667) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=9&topic=5) |
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| 6 | **6. teden: Sestavljanje kompletnih vprašalnikov\_1. del (7. in 10. 11. 2016)** 4 ure   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1903)ZAPISKI: Tržne raziskave in sestavljanje vprašalnikov (razložene različne oblike vprašanj) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1903) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1943)TAT test datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1943) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1941)Primer asociacijskega testa datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1941) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2971)6. Vaja: Tržne raziskave \_ kvalitativne tržne raziskave\_vzorci vprašalnikov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2971) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3208)6. naloga: Sestavi svoj vprašalnik, s katerim se pride do kvalitativnih tržnih podatkov](http://194.249.164.14/moodle/mod/assignment/view.php?id=3208) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4459)Kaj je marketing\_zabavna razlaga! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4459) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=9&topic=6) |
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| 7 | **7. teden: Sestavljanje kompletnih vprašalnikov\_2.del (14. in 17. 11. 2016)** 3 ure   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3308)7b. naloga: Izdelaj vprašalnik z 10-timi različnimi tipi vprašanj](http://194.249.164.14/moodle/mod/assignment/view.php?id=3308) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3299)Zabavno oglaševanje\_za sprostitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3299) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3315)Udeleži se spletnega anketiranja. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3315) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5668)AKTUALNO: 7a. naloga: Scenarij za oglasni film o boju proti alkoholizmu](http://194.249.164.14/moodle/mod/assignment/view.php?id=5668) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4538)Enostavno spletno anketiranje z uporabo 1KA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4538) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5670)AKTUALNO: 7c. naloga: Sestavi A3 plakat o pravem - zmernem načinu uživanja alkohola](http://194.249.164.14/moodle/mod/assignment/view.php?id=5670) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=9&topic=7) |
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| 8 | **8. teden: Aktualnosti o trženskem raziskovannju in opazovanju trga in vsebinski marketing (21. in 24. 11. 2016)**  6 ur   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3275)Tržno raziskovanje \_dodatno gradivo predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3275) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3274)8a. vaja: Ponovitev osnovnih pojmov v zvezi s tržnim raziskovanjem datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3274) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3273)8a. naloga: Odgovori o trženskem raziskovanju](http://194.249.164.14/moodle/mod/assignment/view.php?id=3273) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3332)Humor v oglaševanju \_ primeri datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3332) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4532)Kaj je vsebinski marketing? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4532) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4535)8b. naloga: Vsebinski marketng](http://194.249.164.14/moodle/mod/assignment/view.php?id=4535) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5682)Humor v oglaševanju AKTUALNO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5682) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3331)8c. naloga: Humor v oglaševanju](http://194.249.164.14/moodle/mod/assignment/view.php?id=3331) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5669)8d. naloga: Besedilo - slogan - za radijski oglas proti alkoholizmu](http://194.249.164.14/moodle/mod/assignment/view.php?id=5669) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=9&topic=8) |
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| 9 | **9. teden: Segmentiranje in tržno pozicioniranje (28. 11. in 1. 12. 2016)** 3 ure   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3224)9. vaja: Segmentiranje trga in pozicioniranje ponudbe datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3224) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3225)9. naloga: segmentiranje trga in pozicioniranje ponudbe](http://194.249.164.14/moodle/mod/assignment/view.php?id=3225) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3366)9a: Tu oddaj svoj percepcijski zemljevid Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3366) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3367)9b: Tu oddaj nalogo v zvezi s segmentiranjem tržišča fotoaparatov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3367) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1832)Tržno raziskovanje tujih trgov\_spletna stran z informacijami datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1832) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2505)9c. vaja - vpliv barv za zaznavanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2505) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5184)9c. naloga: vpliv barv na naše počutje](http://194.249.164.14/moodle/mod/assignment/view.php?id=5184) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2504)Vpliv barv na naše zaznavanje in počutje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2504) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5721)Zanimivost: Kaj najljubša barva pove o tebi? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5721) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=9&topic=9) |
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| 10 | **10. teden: Politika izdelka (5. 12. 2016)** 2 uri   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3355)10. vaja: Svetuj podjetniku! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3355) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3356)10. naloga: Odgovori na vprašanja, ki jih najpogosteje postavljajo podjetniki v zvezi s trženjem.](http://194.249.164.14/moodle/mod/assignment/view.php?id=3356) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3405)Graf\_točka preloma datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3405) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4579)Aktualno: Trženje z bloganjem na internetu (za optimizacijo spletne strani) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4579) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3358)11a. naloga: Življenjski ciklus mobilnih telefonov v Sloveniji](http://194.249.164.14/moodle/mod/assignment/view.php?id=3358) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3357)Ravni izdelka in življenjski ciklus mobilnih aparatov v Sloveniji dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3357) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3359)11b. naloga: Ravni izdelka](http://194.249.164.14/moodle/mod/assignment/view.php?id=3359) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=9&topic=10) |
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| 11 | **11. teden: Politika cene in priprava na praktično usposabljanje ter priprava na prvi kolokvij (preverjanje znanja) (12. in 15. 12. 2016)**  3 ure   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5755)REŠITE ANKETO! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5755) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5757)Spletno anketiranje s pomočjo programa 1KA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5757) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3392)11c. vaja: Poznavanje cenovnih politik datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3392) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3393)11c. naloga: Poznavanje cenovnih strategij](http://194.249.164.14/moodle/mod/assignment/view.php?id=3393) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3395)Pomen določanja cene izdelka v trženju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3395) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1833)Plonk 1 - osnovni pojmi o trženju dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1833) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1834)Plonk 2 - tržne raziskave datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1834) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3394)12. Vaja: Vprašanja za prvi kolokvij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3394) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4616)12. naloga: Skiciraj odgovore na vprašanja za prvi del vaj iz trženje](http://194.249.164.14/moodle/mod/assignment/view.php?id=4616) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5769)Ansoffova matrika (spletni vir - prvo vprašanje) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5769) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=9&topic=11) |
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| 12 | **12. teden: Aktualni trendi v trženju in ponovitev 1. dela snovi ter priprava na praktično izobreževanje in 1. kolokvij (19. 12. 2016 ob 9.00 v RA2) (19. in 22. 12. 2016) Rezultati, analiza kolokvija bodo v četrtek, 22.12.2016.**  4 ure PA ... SREČNO IN USPEŠNO V NOVEM LETU 2017!   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5770)ANKETA (OBVEZNO IZPOLNITI!) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5770) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3228)Aktualno\_marketinški trendi v zadnjih letih datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3228) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4635)Tržno komuniciranje skozi zadnjih 130 let Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=4635) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4636)Napovednik filma Kate & Leopold (inovacije, trženje) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4636) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5229)12a. vaja: Merchandizing datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5229) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5230)12a. naloga: Merchandising](http://194.249.164.14/moodle/mod/assignment/view.php?id=5230) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5237)12b. naloga: Voščilnica](http://194.249.164.14/moodle/mod/assignment/view.php?id=5237) * [[http://194.249.164.14/moodle/mod/resource/icon.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4637)SREČNO NOVO LETO IN VELIKO NOVEGA ZNANJA TER DOBRIH SODELAVCEV NA PRAKSI V NOVEM LETU VAM ŽELIM! Vir](http://194.249.164.14/moodle/mod/resource/view.php?id=4637) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=9&topic=12) |
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| 13 | **TRŽENJE 2. DEL: DOBRODOŠLI NAZAJ NA ŠOLI! V drugem delu govorimo o politiki distribucije in politiki promocije izdelka: oglaševanju, pospeševanju prodaje, osebni prodaji, neposrednem trženju in odnosih z javnostmi ter o cenovni, dohodkovni, križni elastičnosti in elastičnosti oglaševanja.**  **13. teden: Distribucijske politike kot element trženjskega spleta 16. 3. 2017 - 2 uri (50/78)**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1627)Trženje 2 (distribucija in promocija) predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1627) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3871)13. vaja: Distribucijska politika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3871) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3872)13. naloga: Distribucijska politika](http://194.249.164.14/moodle/mod/assignment/view.php?id=3872) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5354)13a. naloga: Včeraj (15. 3. 2017) je bil dan potrošnikov, zato si bomo pogledali ZAKON O VARSTVU POTROŠNIKOV datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5354) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5355)13a. naloga: Dan potrošnikov](http://194.249.164.14/moodle/mod/assignment/view.php?id=5355) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=9&topic=13) |
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| 14 | **14. teden: Oglaševanje - osnove, "content marketing" - 3 ure (20. in 23. 3. 2017 /53/78)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4801)Aktualno: Novosti v marketinškem raziskovanju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4801) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4802)14a. vaja: Oddaj! Povzetek: Aktualne informacije o trženjskem raziskovanju Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4802) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3897)14b. vaja - Selektivno izkrivljanje informacij pri promociji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3897) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3895)14b. naloga: Selektivno izkrivljanje informacij](http://194.249.164.14/moodle/mod/assignment/view.php?id=3895) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=9&topic=14) |
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| 15 | **15. teden: Priprava oglaševalskih sporočil na osnovi modela Aida ""- 2 uri (27. 3. in 29. 3. 2017) 55/78**   * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4011)AIDA\_spletni vir (preberi - korelacija s predmetom poslovna angleščina) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4011) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3898)15a. vaja: Oglaševanje\_ sestavljanje plakata in zloženke datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3898) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4845)15a. naloga: Oddal plakat in zloženko!](http://194.249.164.14/moodle/mod/assignment/view.php?id=4845) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3926)15b. vaja: Vpliv dejavnikov pozornosti na uspešnost oglaševanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3926) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3952)15b. naloga: Vpliv dejavnikov pozornosti na uspešnost oglaševanja.](http://194.249.164.14/moodle/mod/assignment/view.php?id=3952) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=9&topic=15) |
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| 16 | **16. teden: Pravila oglaševanja (Slovenski oglaševalski kodeks), vsebinski marketing, humor v oglaševanju in oglaševanje na spletu - 4 ure 59/78 (30. 3. 2017, ker sem 6.4. 2017 odsotna)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2412)16a. vaja: Katera pravila moramo upoštevati pri oglaševanju? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2412) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3899)16a. naloga: Katera pravila moramo upoštevati pri oglaševanju?](http://194.249.164.14/moodle/mod/assignment/view.php?id=3899) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2981)Tehnike oglaševanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2981) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1989)Humor v oglaševanju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1989) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4017)Top 25 smešnih oglasov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4017) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5466)16b. naloga: Izdelaj humorističen oglas za predvajanje na radiu in TV](http://194.249.164.14/moodle/mod/assignment/view.php?id=5466) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5887)16c. naloga: Izdelaj JUMBO plakat za zobno pasto](http://194.249.164.14/moodle/mod/assignment/view.php?id=5887) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=9&topic=16) |
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| 17 | **17. teden: Izdelava oglasa po modelu AIDA in spletno oglaševanje,"influence marketing", oglaševanje po spletnih omrežjih - 4 ure 63/78 (10., 12. in 13. april 2017)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4033)17a. vaja: Izdelava oglasa (model AIDA) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4033) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3943)17a. naloga: Izdelava oglasa (model AIDA)](http://194.249.164.14/moodle/mod/assignment/view.php?id=3943) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2279)Primer iz prakse - trženje športnih kombinezonov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2279) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3302)Priročnik: Kako narediti spletno stran? dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3302) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5476)17b. naloga: izdelava jumbo plakata za VSŠ brežice - ekonomist](http://194.249.164.14/moodle/mod/assignment/view.php?id=5476) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=9&topic=17) |
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| 18 | **18. teden: Osebna prodaja in različne vrste kupcev (psihologija prodaje) ter odnosi z javnostmi - 2 uri 65/78 (20. april 2017)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4035)18a. Vaja: Osebna prodaja in različni kupci datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4035) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4036)18a. naloga: Osebna prodaja in različni kupci](http://194.249.164.14/moodle/mod/assignment/view.php?id=4036) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4884)18b. vaja: Dober in slab prodajalec datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4884) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4885)18b. naloga: oddaj nalogo\_opis dobrega in slabega prodajalca](http://194.249.164.14/moodle/mod/assignment/view.php?id=4885) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=9&topic=18) |
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| 19 | **19. teden: TRŽENJE 3. DEL (posebnosti pri trženju B2B, v zunanji trgovini, neprofitno trženje, socialno trženje, kritika trženja) Posebosti pri trženju drugim podjetjem (B2B) Trženje v zunanji trgovini Glej: www.izvoznookno.si (3 ure - 68/78, 24. 4. 2017 in 4. 5. 2017)**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1628)TRŽENJE 3 PROSOJNICE (POSEBNA PODROČJA TRŽENJA) predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1628) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4092)AKTUALNE USPEŠNE POSLOVNE IDEJE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4092) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4040)B2B marketing datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4040) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4037)19a. naloga: Posebnosti pri trženju drugim podjetjemm - investicijske dobrine (B2B)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4037) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4050)19b. vaja. Zunanjetrgovinsko trženje \_ Informacije o tujih trgih datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4050) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4034)19b. naloga: Posebnosti pri zunanjetrgovinskem trženju](http://194.249.164.14/moodle/mod/assignment/view.php?id=4034) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2275)Trženje na osnovi visoke dodane vrednosti - primer iz prakse datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2275) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4113)Promocija slovenskega gospodarstva v svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4113) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4091)AKTUALNE POSLOVNE INFORMACIJE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4091) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=9&topic=19) |
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| 20 | **20. teden: Posebnosti pri trženju storitev, neprofitni marketing, socialni marketing (3 ure 71/78, 8. in 11. maj 2017)**   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2319)20a. vaja: Posebnosti pri tržnem komuniciranju za storitve dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2319) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4051)20a. naloga: Posebnosti tržnega komuniciranja pri storitvah](http://194.249.164.14/moodle/mod/assignment/view.php?id=4051) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4053)Socialni marketing - dejavnik družbenih sprememb dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4053) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4038)20b. naloga: Posebnosti pri nepridobitenem in socialnem trženju](http://194.249.164.14/moodle/mod/assignment/view.php?id=4038) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4041)Nepridobitni marketing datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4041) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4039)20c. naloga: Kritika marketinga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4039) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=9&topic=20) |
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| 21 | **21. teden: Odnosi z javnostmi (PR), kritika marketinga in etični problemi v zvezi s trženjem  15. in 18. maja 2017 (3 ure: 74/78)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4052)Priročnik za sodobni marketing (hr) s poglavjem o kritiki marketinga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4052) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2396)Skripta - poslovni bonton - Kaj se navezuje na etiko eglaševanja? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2396) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5933)21a. Vaja za ponavljanje: Oglaševanje bučnega olja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5933) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5935)21a. naloga: Oddaj časopisni oglas in scenarij za oglas za bučno olje](http://194.249.164.14/moodle/mod/assignment/view.php?id=5935) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2420)21b. vaja: Odnosi z javnostmi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2420) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3944)21b. naloga: Odnosi z javnostmi](http://194.249.164.14/moodle/mod/assignment/view.php?id=3944) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=9&topic=21) |
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| 22 | **22. teden: Oglaševanje na spletnih omrežjih, ponavljanje, preverjanje in utrjevanje znanja ter priprava na 2. kolokvij (22. in 25. maja 2017; 3 ure; 77/78)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4016)22b. Vaja: Navodila za oglaševanje na facebooku datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4016) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4009)22b. naloga: Oglaševanje na facebooku](http://194.249.164.14/moodle/mod/assignment/view.php?id=4009) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1909)Gradivo za različne vaje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1909) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2365)Ponavljanje \_ Tehnike oglaševanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2365) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5902)Nove podjetniške ideje in trženje le teh (Štartaj Slovenija) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5902) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4101)21a. vaja: Vprašanja za 2. kolokvij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4101) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5877)21a. naloga: Odgovori na vprašanja za drugi kolokvij](http://194.249.164.14/moodle/mod/assignment/view.php?id=5877) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=9&topic=22) |
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| 23 | **23. teden: Aktualne novosti v sodobnem marketingu  29. maj in 1. junij 2017; 2 uri; 78/78 + konzultacije 1 ura**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2276)23. vaja: Računanje elastičnosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2276) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5491)23.naloga: Rezultati nalog računanje elastičnosti](http://194.249.164.14/moodle/mod/assignment/view.php?id=5491) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5484)23a. vaja: Marketing Magazin - prečitajte izbrani članek datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5484) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5959)Delovna mesta tedna datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5959) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5960)23a. naloga: Povzetek aktualnega članka iz revije MM](http://194.249.164.14/moodle/mod/assignment/view.php?id=5960) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=9&topic=23) |
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| Trenutna tema24 | **24. teden: Arhiv video in drugih gradiv; 2. kolokvij 8. junij 2017 ob 11.00**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4120)Pomen govorice telesa pri prodaji (VIDEO predavanje) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4120) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4119)Video gradivo (10 minut) o pomenu osebne prodaje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4119) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4121)Oddaja (VIDEO): O oglaševanju, kreativnosti in neuromarketingu](http://194.249.164.14/moodle/mod/resource/view.php?id=4121) |  |

2. letnik

PPR

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| 1 | Poslovno pravo 1 VSEBINA: OSNOVE PRAVA IN TEMELJNI PRAVNI POJMI   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5584)Predavanja PPR datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5584) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5585)PPR datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5585) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5591)Predstavitev predmeta PPR datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5591) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=59&topic=1) |
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| 2 | Poslovno pravo 2 VSEBINA:TEMELJNI PRAVNI POJMI   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5587)Predavanje PPR 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5587) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5589)PPR a datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5589) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5590)PPR b datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5590) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=59&topic=2) |
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| 3 | Poslovno pravo 3 VSEBINA:GOSPODARSKI SUBJEKTI   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5608)Poslovno pravo 3 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5608) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5611)PPR-Gospodarsko pravo 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5611) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5612)PPR-Gospodarsko pravo 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5612) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5613)PPR3 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5613) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5634)Samostojni podjetnik datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5634) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5635)D.O.O. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5635) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=59&topic=3) |
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| 4 | Poslovno pravo 4 VSEBINA:POGODBENO PRAVO   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5636)Poslovno pravo 4 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5636) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5638)PPR4 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5638) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=59&topic=4) |
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| 5 | Poslovno pravo 5 VSEBINA:ODŠKODNINSKA OBVEZNOST IN PRODAJNA POGODBA   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5649)Poslovno pravo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5649) * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5650)PPR-Odškodninska obveznost, prodajna pogodba datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5650) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=59&topic=5) |
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| 6 | Poslovno pravo 6 VSEBINA: INTELEKTUALNA LASTNINA IN VREDNOSTNI PAPIRJI   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5663)PPR 6 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5663) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5665)PPR-DELNICE datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5665) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=59&topic=6) |
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| 7 | Poslovno pravo 7 VSEBINA: Tržno pravo in upravna odločba,incoterms, plačilni sistem   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5675)PREDAVANJA PPR 7 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5675) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5676)PPR 7 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5676) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=59&topic=7) |
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| 8 | Poslovno pravo 8-10 (DELOVNO PRAVO) VSEBINA: -Pomen in značilnosti delovnega prava -Pogodba o zaposlitvi -Posebne oblike pogodb o zaposlitvi   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5684)Delovno pravo](http://194.249.164.14/moodle/mod/resource/view.php?id=5684) |  |

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| 1 | **1. teden (4 ure): Uvodne informacije, predstavitev snovi, načina dela in načina ocenjevanja ter osnovni pojmi o nabavi (5. 10. 2016)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2565)1a. vaja: Pomen nabave z vidika denarja v podjetju \_ VAJA\_ delo s člankom dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2565) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4960)1a. naloga: Odgovori na vprašanja iz prve vaje.](http://194.249.164.14/moodle/mod/assignment/view.php?id=4960) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4179)Primer iz prakse: Nabava, zaloge, vodenje poslovanja in prodaja na kmetiji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4179) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1868)1b. vaja: Kako do učinkovite nabave? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1868) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4961)1b. naloga: Kako do učinkovite nabave?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4961) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5546)AKTUALNO: MERCATOR krči število slovenskih dobaviteljev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5546) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=21&topic=1) |
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| 2 | **2. teden (4 ure): Pomen nabave in razvoj nabavne funkcije v podjetju (12. 10. 2016)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5039)AKTUALNO: Nabava izdelkov iz slovenskega lesa datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5039) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3042)2a. vaja: Cilji in predmet nabave ter povezanost nabave z ostalimi funkcijami v podjetju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3042) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4181)2a. naloga: Pomen, cilji, predmet in umestitev nabavne funkcije v organizacijski shemi podjetja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4181) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5041)Rešitve za šesto nalogo (znotraj tretje naloge) (računanje vzvodne nabave) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5041) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2931)Aktualno\_Neenakomerna porazdelitev svetovnih resursov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2931) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5005)2b. vaja: Aktualno o novem trgovinskem sporazumu med ZDA in EU in vpliv na SLO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5005) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5006)2b. naloga: Odgovori o novem trgovinskem sporazumu med ZDA in EU ter vpliv na Slovenijo](http://194.249.164.14/moodle/mod/assignment/view.php?id=5006) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5607)AKTUALNO: Priblemi pri nabavi telefonov Samsung Galaxy Note 7 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5607) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=21&topic=2) |
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| 3 | **3. teden (4 ure): Nabavna funkcija v podjetju, strateški vidik nabave in povezanost z ostalimi funkcijami (19. 10. 2016)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5072)Primer vodenja strateške nabave v podjetju ETI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5072) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5073)3a. vaja: Prvi primer iz prakse \_ nabava v podjetju ETI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5073) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5074)3a. naloga: Strateška nabava v podjetju ETI](http://194.249.164.14/moodle/mod/assignment/view.php?id=5074) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2514)3b. vaja - Drugi primer iz prakse - Strateški pomen nabave v Leku datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2514) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3149)3b. naloga\_opis primera organiziranosti nabave v Leku](http://194.249.164.14/moodle/mod/assignment/view.php?id=3149) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5633)3c. vaja: Učbenik NABAVA (Spletna verzija) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5633) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5632)3c. naloga: Strateška vloga nabave in organizacija nabave (odgovori na vprašanja iz učbenika na strani 24!)](http://194.249.164.14/moodle/mod/assignment/view.php?id=5632) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=21&topic=3) |
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| 4 | **4. teden (4 ure): O nabavni funkciji v podjetju, oraniziranosti in primerih dobre prakse (26. 10. 2016)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2518)4a. vaja (zaposlovanje) \_\_ Primer uspešne nabave "novih kadrov" v podjetju Doka Slovenija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2518) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3156)4a. naloga\_odgovori na vprašanja o podjetju Doka](http://194.249.164.14/moodle/mod/assignment/view.php?id=3156) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2596)4b. vaja: Primer nabavnega managementa v Merkurju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2596) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3157)4b. naloga: Primer nabavnega menedžmenta v Merkurju](http://194.249.164.14/moodle/mod/assignment/view.php?id=3157) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1952)Aktualno - Razdelitev bogastva na svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1952) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5075)Aktualno: Nabava zdrave hrane: Proizvodnja. nabava in prodaja v mlinarstvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5075) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4197)AKTUALNO\_javna nabava v EU (hr) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4197) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4198)Pomen javnega portala nabave v EU za konkurenčno prednost (hr) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4198) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5606)AKTUALNO: Menager leta 2016 - Andrej Božič iz Steklarne Hrasnik datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5606) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=21&topic=4) |
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| 5 | **5. teden (4 ure): Nabavni menedžment v podjetju (tudi konkretni primeri) (2.11.2016)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2944)5a. vaja: Pomen in organiziranost nabavne službe (Tušmobil) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2944) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3229)5a. naloga\_proučevanje nabavne organizacije na primeru iz prakse (Tušmobil)](http://194.249.164.14/moodle/mod/assignment/view.php?id=3229) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1726)(Vezano na 8. vajo): Primer iz prakse - Nabavna funkcija v podjetju Iskra sistemi (gradivo) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1726) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3277)5b. vaja: nabavna funkcija v skupini Iskra sistemi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3277) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3278)5b. naloga: Odgovori na vprašanja o nabavni funkciji v skupini Iskra sistemi](http://194.249.164.14/moodle/mod/assignment/view.php?id=3278) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4353)Aktualno: Dober dobavitelj Igor Akrapovič datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4353) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5653)Za medpredmetno povezovanje: Nabava: njen pomen, definicija in cilji (članek v ang.) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5653) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=21&topic=5) |
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| 6 | **6. teden (4 ure): Poti do bolj učinkovite nabave v podjetju (9.11.2016)**   * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5142)PRIKAZ: Metoda točkovanja pri izboru ustreznega dobavitelja preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5142) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4439)6a. naloga: Metoda točkovanja kot sredstvo za izbor dobavitelja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4439) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5672)ZAČASNO ODPRTO: REŠITVE PRIMERA NA VAJAH - METODA TOČKOVANJA 9.11. preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5672) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2647)6b. vaja\_ Nabava v podjetju PIK AS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2647) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3279)6b. naloga: Odgovori na 9. vajo (podjetje PIK AS)](http://194.249.164.14/moodle/mod/assignment/view.php?id=3279) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5140)6c. naloga: Izboljšanje nabavnih postopkov v podjetju ERA GOOD, d.o.o](http://194.249.164.14/moodle/mod/assignment/view.php?id=5140) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5671)6d. naloga: AKTUALNO! Spletna nabava iz Amerike in Kitajske (navidez zelo poceni)](http://194.249.164.14/moodle/mod/assignment/view.php?id=5671) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=21&topic=6) |
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| 7 | **7. teden (4 ure): Raziskava nabavnega trga in Nabava v primarnem sektorju (pridobivanje surovin in energije) (16.11.2016)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5681)Učbenik NABAVA (na spletu)\_glej poglavje 3 o raziskavi nabavnega trga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5681) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3924)Raziskava nabavnega trga predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3924) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5680)7a. naloga: Raziskava nabavnega trga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5680) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5679)AKTUALNO o Premogovniku Velenje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5679) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1911)7b. Vaja: Primer nabave v Premogovniku Velenje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1911) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1912)7b. naloga: Vprašanja na zgornje besedilo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1912) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3309)7b. naloga: Odgovori na vprašanja iz 7b. vaje](http://194.249.164.14/moodle/mod/assignment/view.php?id=3309) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5161)7c. naloga: AKTUALNO: Nabava orožja v Sloveniji](http://194.249.164.14/moodle/mod/assignment/view.php?id=5161) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=21&topic=7) |
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| 8 | **8. teden (4 ure): Organiziranost nabave in odnosi z dobavitelji v podjetju (23.11.2016)**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3923)Odnosi z dobavitelji v podjetju predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3923) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1786)O PODJETJU GEN ENERGIJA D.O.O. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1786) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4478)8a. vaja: Nabava električne energije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4478) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4479)8a. naloga: Odgovori v zvezi z nabavo električne energije](http://194.249.164.14/moodle/mod/assignment/view.php?id=4479) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5173)Izbira dobaviteljev v podjetju Letrika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5173) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3158)8b. vaja\_dobavni pogoji, vprašalnik za dobavitelje in zaupnost za dobavitelje v avtomobilski industriji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3158) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3159)8b. naloga: odgovori o dobavnih pogojih pri dobaviteljih v avtomobilski industriji](http://194.249.164.14/moodle/mod/assignment/view.php?id=3159) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=21&topic=8) |
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| 9 | **9. teden (4 ure): Izbor dobaviteljev v podjetju in izbor dobaviteljev v podjetju (30.11.2016)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1981)9a. vaja - izbira dobavitelja (delo s tekstom) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1981) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3283)9a. naloga: Odgovorite na vprašanja v zvezi z izborom dobaviteljev](http://194.249.164.14/moodle/mod/assignment/view.php?id=3283) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3313)Aktualno\_nabava v sirarstvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3313) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1953)Aktualno - Kriza nabave v gradbeništvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1953) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4552)Dokumentacija v nabavi in skladiščenju predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4552) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5723)Skladiščno poslovanje (gradivo) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5723) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4553)9b. naloga: nabavna in skladiščna dokumentacija](http://194.249.164.14/moodle/mod/assignment/view.php?id=4553) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5202)9c. naloga: Aktualno! Kitajska valuta Juan postaja konvertibilna](http://194.249.164.14/moodle/mod/assignment/view.php?id=5202) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=21&topic=9) |
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| 10 | **10. teden (4 ure): Incoterms in globalna nabava (7.12.2016), priprava na prvi kolokvij, ponavljanje, preverjanje in utrjevanje znanja.** **Rešite še vprašanja za prvi kolokvij!**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3369)INCOTERMS 2010\_ razlaga na spletni strani GZS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3369) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3335)Kdo plača stroške po INCOTERMS 2010? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3335) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3336)10a. naloga: INCOTERMS 2010](http://194.249.164.14/moodle/mod/assignment/view.php?id=3336) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1984)Razlaga INCOTERMS 2010 v angleškem jeziku datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1984) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2010)Primer - strateško sodelovanje s tujci v gradbeništvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2010) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2753)Vaja\_Za katere izdelke velja znižana stopnja DDV? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2753) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5203)10b. naloga: Koliko carine je potrebno plačati pri uvozu iz Kitajske in ZDA?](http://194.249.164.14/moodle/mod/assignment/view.php?id=5203) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3418)Nekaj vprašanj za ponovitev in pripravo na prvi kolokvij dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3418) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4622)10c. naloga: Odgovori na vprašanja za pripravo na prvi kolokvij](http://194.249.164.14/moodle/mod/assignment/view.php?id=4622) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=21&topic=10) |
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| 11 | **11. teden (4 ure): Vodenje dokumentacije v nabavi (14.12.2016)  1. kolokvij 14. 12. 2016 ob 9.00!**   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2721)Zgledi: Listine, ki se uporabljajo v nabavi in skladišču dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2721) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5733)Dokumenti v skladišču datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5733) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2616)Navodila za pisanje poslovnih dopisov (povpraševanje, naročilo)! dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2616) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5771)11a. vaja: Kalkulacije 1. del datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5771) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4592)11a. naloga: kalkulacije 1. del (dodatne naloge v excelu)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4592) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5773)REŠITVE 14d. naloge: Kalkulacije 1. del datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5773) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4589)11b. vaja: Kalkulacije 2. del datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4589) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4590)11b. naloga: kalkulacije 2. del (dodatne naloge v excelu)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4590) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5772)REŠITVE - 14e. naloge: Kalkulacije 2.del datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5772) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3404)Aktualno: Nabava hrane direktno na kmetiji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3404) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=21&topic=11) |
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| 12 | **12. teden (4 ure) : ponovitev, preverjanje, aktualne informacije in analiza rezultatov 1. kolokvija (21.12.2016)** **In srečno v letu 2017, polno znanja in dobrih možnosti za zaposlitev ter veliko prijateljev in ljubezni vam želim!**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2745)Aktualno\_viri novih idej za posel s strani dobaviteljev in znanosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2745) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4623)Priročna stran za izdelavo križank datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4623) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5238)Napovednik filma: Trading places datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5238) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2090)12a. vaja - Zakon o varstvu potrošnikov (upoštevaj dopolnitve iz leta 2008) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2090) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3561)12a. naloga: Odgovori v zvezi z ZVP (zakon o varstvu potrošnikov)](http://194.249.164.14/moodle/mod/assignment/view.php?id=3561) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5240)12b. naloga: Voščilnica študentov VSŠ za podjetja, kjer opravljajo prakso](http://194.249.164.14/moodle/mod/assignment/view.php?id=5240) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=21&topic=12) |
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| 13 | **13. teden (3 ure): Inovativne rešitve v nabavi (4.1.2017)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5778)13a. naloga: Dodatne vaje iz kalkulacij PC (3. in 4. vaja "na učnem listu danem na predavanju")](http://194.249.164.14/moodle/mod/assignment/view.php?id=5778) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5780)Rešitve 3. in 4. vaje (Kalkulacije v excelu) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5780) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4661)Atualno \_ Priložnosti nabave na Češkem trgu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4661) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1954)Aktualno - Izdelava zamaškov ali robotov in kaj so davčne oaze? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1954) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3282)Nabavni procesi v podjetju Paloma dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3282) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3286)13b. vaja: Nabavni procesi v podjetju Paloma datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3286) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3287)13b. naloga. Nabavni procesi v Palomi](http://194.249.164.14/moodle/mod/assignment/view.php?id=3287) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2009)Aktualno - inovacije (primer nabave pametnih kamer) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2009) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1913)Inovativna embalaža - nagrajeni študenti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1913) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=21&topic=13) |
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| 14 | **14. teden (4 ure) : Načrt nabave konkretnega izdelka ali storitve (11.1.2017)**   * [[http://194.249.164.14/moodle/pix/f/image.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5790)14a. vaja: Dodatne vaje iz kalkulacij (naprej in nazaj) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5790) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5791)14a. naloga: ODDAJTE rešitve vaj (nove vaje iz kalkulacij)](http://194.249.164.14/moodle/mod/assignment/view.php?id=5791) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5796)Rešitve ZA KONTROLO REZULTATOV 14a naloge (kalkulacije v excelu naprej in nazaj) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5796) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1914)Podjetni študenti - nabava hrane v razgradljivi embalaži datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1914) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2609)Primer inovativne nabave vrhunskih penečih vin - morsko kletarstvo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2609) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1866)Zanimivost\_nabava hrane - Kaj menijo o hrani živalskega izvora vegani? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1866) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=21&topic=14) |
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| 15 | **15. teden (4 ure):** **Racionalizacija in nabavna politika (18.1.2017)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4688)Spletni vir: znanost in tehnologija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4688) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5803)15a. vaja: dobavitelji kot viri poslovnih priložnosti in novih idej datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5803) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3559)15a. naloga: Dobavitelji so vir za nove ideje pri izdelkih](http://194.249.164.14/moodle/mod/assignment/view.php?id=3559) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2744)15b. vaja: \_Nabava po sistemu "JIT" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2744) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3560)15b. naloga: Nabava po sistemu JIT](http://194.249.164.14/moodle/mod/assignment/view.php?id=3560) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5804)Aktualno: Nabava penin Bjana datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5804) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3285)15c. vaja: Načrt nabave izdelka ali storitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3285) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3284)15c. naloga. Kratka projektna naloga\_načrt nabave določenega izdelka ali storitve](http://194.249.164.14/moodle/mod/assignment/view.php?id=3284) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=21&topic=15) |
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| 16 | **16. teden (4 ure)** : **Nabava v trgovskih organizacijah in zakon o varstvu potrošnikov (25.1.2017)**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4674)Nabava v trgovskem podjetju RUTAR datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4674) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4695)16a vaja: Nabava v trgovskem podjetju RUTAR. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4695) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4696)16a. naloga: nabava v podjetju RUTAR](http://194.249.164.14/moodle/mod/assignment/view.php?id=4696) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2107)Primer iz prakse - Nabava preko podjetja Studio Moderna datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2107) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1848)Zanimivost\_film - Delovanje borze cvetja na Nizozemskem datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1848) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=21&topic=16) |
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| 17 | **17. teden (3 ure): Nabava v trgovskih organizacijah in na drugih posebnih tržiščih (1. 2.2017)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3629)Video\_ Zanimivosti v zvezi z BZ (primer Apple) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3629) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2649)Ekološko kmetovanje \_ nabava zdrave hrane\_ besedilo za odgovore na vprašanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2649) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2131)Franšizing pri nabavi storitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2131) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2758)17a. vaja: predstavitev franšizinga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2758) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3562)17a. naloga: Odgovori v zvezi s franšizingom](http://194.249.164.14/moodle/mod/assignment/view.php?id=3562) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2089)Primer uspešne nabave (poslovanje s Kitajsko, Afriko ...) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2089) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2149)17b. vaja - Kako postati borzni trgovalec? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2149) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3564)17b. naloga: Kako postati borzni trgovalec](http://194.249.164.14/moodle/mod/assignment/view.php?id=3564) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4677)Link do strani za izdelavo križank datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4677) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5307)Reši križanko! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5307) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4687)17.c: Križanka - nabava Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4687) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=21&topic=17) |
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| 18 | **18. teden (3 ure): Nabava v storitvenih organizacijah in javno naročanje \_ prvi del (15.2.2017)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5820)Zanimivosti z veletržnice v Ljubljani datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5820) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4714)Nabava detektivskih storitev in pospeševanje podjetništva v Sloveniji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4714) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4713)Nabava storitev: Zasebno varstvo otrok datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4713) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2646)Inovativna nabava v gostinstvu (polži) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2646) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2132)Nabava storitev rekreacije za podjetnike - primer iz prakse datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2132) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2143)Nabava storitev -catering na vrhunskem nivoju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2143) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2144)Nabava storitev - oskrba živali datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2144) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2169)Nabava v gostinstvu - primer uspešnega projekta v gostinstvu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2169) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4716)18a. vaja: Javno naročanje, načela javnega naročanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4716) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3563)18a. naloga: Javno naročanje, načela javnega naročanja](http://194.249.164.14/moodle/mod/assignment/view.php?id=3563) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4715)ZAKON O JAVNEM NAROČANJU datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4715) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=21&topic=18) |
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| 19 | **19. teden (3 ure): Javno naročanje in preprečevanje korupcije \_ drugi del (22.2.2017)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5794)JAVNO NAROČANJE PPT (N.G.) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5794) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1906)Javna naročila - portal datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1906) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4721)Zakonodaja s področja javnega naročanja v Sloveniji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4721) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2053)Koristne informacije za javno naročanje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2053) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2146)Strokovni izpit iz javnega naročanja v R Sloveniji dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2146) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2147)Transparentnost in integriteta pri javnem naročanju dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2147) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2755)19a. vaja\_Aktualno o preprečevanju korupcije pri nabavi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2755) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3646)19a. naloga: Aktualno o preprečevanju korupcije pri nabavi](http://194.249.164.14/moodle/mod/assignment/view.php?id=3646) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3925)Primer iz prakse: Javno naročanje na primeru ETrŠ (prehrana dijakov) predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3925) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2133)19b. vaja : Javne dražbe datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2133) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3647)19b. naloga: Javne dražbe](http://194.249.164.14/moodle/mod/assignment/view.php?id=3647) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=21&topic=19) |
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| 20 | **20. teden (3 ure): Skladiščenje in transport v nabavi (1. 3. 2017)**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3577)Vrste in opremljenost skladišč (A.S.) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3577) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2051)Skladiščenje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2051) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5795)PALETE IN KONTEJNERJI PPT datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5795) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2399)Incoterms 2010 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2399) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5835)20a. naloga: Povezava logistike in nabave](http://194.249.164.14/moodle/mod/assignment/view.php?id=5835) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2018)20b. Vaja: Družbeno odgovorno ravnanje - reševanje reklamacij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2018) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3671)20b. naloga: Reševanje reklamacij](http://194.249.164.14/moodle/mod/assignment/view.php?id=3671) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2054)Skladiščenje in opravila v skladišču - diploma dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2054) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3922)Skladiščno poslovanje v podjetju predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3922) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2725)Luka Koper - prezentacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2725) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2726)Izdelava palet \_ kratki film datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2726) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2724)Transportne enote\_palete, transportne vreče in kontejnerjiPK datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2724) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1983)Podatki o transportnih kontejnerjih datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1983) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2052)Transport - osrednji slovenski portal o transportu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2052) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5847)20c. naloga: NOVOST! Nabava, transport in elektronsko carinjenje](http://194.249.164.14/moodle/mod/assignment/view.php?id=5847) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=21&topic=20) |
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| 21 | **21. teden (3 ure): Nabava in ekološka problematika in priprava na kolokvij (8.3.2017)**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3588)Reciklaža papirja\_video predstavetev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3588) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1787)Nabava in ekološka problematika - bio bombaž in zelena delovna mesta datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1787) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1881)Nabava in ekološka problematika (na osnovi socialnega podjetništva) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1881) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1915)Nabava bombaža iz držav tretjega sveta datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1915) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2088)Konzervansi v kozmetiki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2088) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2145)Predpisi o ravnanju z embalažo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2145) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3587)Ekološka problematika in nabava\_video datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3587) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4722)Aktualno in novo!!! Nabava brez embalaže! datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4722) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4746)Vaja 21a.: Nabava v luči okoljske problematike datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4746) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4747)21a. naloga: Nabava luči okoljske odgovornosti](http://194.249.164.14/moodle/mod/assignment/view.php?id=4747) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5837)Zeleno naročanje(dokument DN) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5837) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4726)21b. vaja: Vprašanja za ponavljanje in utrjevanje znanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4726) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3874)21b. Naloga: Odgovori na vprašanja za ponavljanje in utrjevanje](http://194.249.164.14/moodle/mod/assignment/view.php?id=3874) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=21&topic=21) |
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| Trenutna tema22 | **22. teden (3 ure) : Priprav na 2. kolokvij, ponovitev, preverjanje, priprava dispozicij projektnih nalog študentov 2. letnika za praktično usposabljanje (15.3.2017)**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5326)IZBRANA VPRAŠANJA ZA DRUGI KOLOKVIJ datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5326) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5327)22a. naloga: odgovori na nekaj izbranih vprašanja za drugi kolokvij nabava](http://194.249.164.14/moodle/mod/assignment/view.php?id=5327) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2072)Nabava - samozadostna bivalna enota datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2072) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2786)Nabava živil in konzervansi oz. aditivivi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2786) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3935)Kako oživiti lesno panogo v Sloveniji? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3935) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3932)Strategija slovenske lesne industrije dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3932) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3875)22b. Naloga: Kako oživiti lesno panogo v Sloveniji?](http://194.249.164.14/moodle/mod/assignment/view.php?id=3875) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3918)E-nabava v podjetju dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3918) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5866)PRIMER IZ PRAKSE: Nabava soli BARBA sol datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5866) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=21&topic=22) |
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| 23 | **23. teden (3 ure): Aktualne informacije v zvezi z nabavo in ponavljanje, utrjevanje, preverjanje znanja ter smernice za praktično izobraževanje in pripravo diplomskih nalog (22.3.2017)**  **2. kolokvij ob 9.00 v P1!**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2248)Zanimivost: Pridelava genetsko spremenjene govedine datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2248) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3876)23a. Naloga: Kaj menite o nabavi mesa v Sloveniji in kaj iz tujine?](http://194.249.164.14/moodle/mod/assignment/view.php?id=3876) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2087)Nabava varčne svetlobe, vitka proizvodnja in prihranki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2087) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5867)Nove ideja - proces razvoja novega izdelka predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5867) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=21&topic=23) |
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| 24 | **24. teden (1 ura): Zaključna pogovorna ura, ponovitev, utrjevanje, priprava na praktično usposabljanje in projektne naloge pri predmetu nabava. Analiza dela in pisnih izdelkov.  Samoevalvacija. 29.3.2017 ob 8.00** in **Prvi izpitni rok** (za tiste, ki opravljate izpit v celoti)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4818)Rezultati in ocene pri predmetu nabava datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4818) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3610)Vloga: Predlog za odobritev naslova dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3610) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2761)Primer dispozicije diplomske naloge datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2761) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2763)Primer DD dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2763) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2764)Napotki za izdelavo DD](http://194.249.164.14/moodle/mod/resource/view.php?id=2764) |  |

PRO ---------------------------------------------------------------------------------------------------------------------

**Vabim vas k prvem predavanju iz predmeta PRODAJA, v torek, 04. oktobra 2016, ob 16.00 uri.  
  
Vaša predavateljica, Marjanka Bužančič, univ.dipl.ekon.  
  
-------------------------------------------------------------------  
25.10. 16 : pri predavanjih bomo v skladu z dogovorom pisali pisni test (možnost pridobitve 2 točk)  
-------------------------------------------------------------------  
22.11.16 ob 15.00 uri: študijski ogled Term Čatež .  
Kot dogovorjeno, se bomo 22.11. srečali v Termah Čatež, namesto v predavalnici ; zbirno mesto ob 15.00 uri - vhod v zimsko Termalno riviero pri "Škratu".  
----------------------------------------------------------------------  
06.11. 16 : pri predavanjih bomo v skladu z dogovorom pisali pisni test (možnost pridobitve 2 točk)**

*Predavanja*

* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=351)1. 04.10.2016: Predstavitev predmeta in uvodno predavanje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=351)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=350)1. 04.10.2016: Razvoj in opredelitev prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=350)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=363)2. 11.10.2016: Vloga prodaje, prodajno osebje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=363)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=424)2. 11.10.2016: Osebna prodaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=424)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=452)3. 18.10.2016: Načrtovanje prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=452)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=458)4. 25.10.2016: Merjenje trgov in napovedovanje prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=458)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=481)5. 08.112016: Prodajni proračun in prodajne kvote predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=481)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=506)5. 08.11.2016: Oblikovanje prodajnih področij predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=506)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=531)6. 15.11.2016: Organiziranost prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=531)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=550)7. 22.11.2016: Zaposlovanje osebja v prodaji predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=550)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=565)7. 22.11.2016: Izobraževanje in usposabljanje prodajnega osebja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=565)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=566)8. 29.11.2016: Motiviranje prodajalcev predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=566)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=590)8. 29.11.2016: Nagrajevanje prodajalcev predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=590)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=591)8. 29.11.2016: 15 Markentinških načel predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=591)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=599)9. 06.12.2016: Analiza uspešnosti prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=599)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=600)9. 06.12.2016: Analiza uspešnosti prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=600)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=605)10.13.12.2016: Analiza uspešnosti prodaje - pp predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=605)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=611)11. 20.12.2016: Kupoprodajni odnosi predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=611)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=634)11. 20.12.2016: Poslovna etiketa predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=634)
* [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=640)12. 03.01.2017: Marketinški načrt predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=640)
* [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=901)12. 03.01.2017 Marketinški načrt, Prodajno pismo](http://194.249.164.14/moodle/mod/resource/view.php?id=901)

UZK -------------------------------------------------------------------------------------------------------------------

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| 1 | **9.2.2017(6)**  **1. Uvod v predmet. 2. Timsko delo**  **3. Kakovost izdelka, storitve. 4. Plagiatorstvo.**  **5-6. Procesi in storitve.** | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=24&topic=1) |
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| 2 | 16.2. 2017(6)  7-8.. TQM 9-10.Vloga osrednjega managementa  11.Metode in tehnike za področje upravljanja in poslovanja 12.Vpeljevanje sprememb   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5825)CUK Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5825) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5826)Modeli EFQM Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5826) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=24&topic=2) |
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| 3 | 23.2.2017. (6)  13-14. Principi in zakonitosti-delavnica/skupinsko delo  15-16. Merila in podmerila odličnosti 17. Vloga timov za uveljavljanje kakovosti 18. Model in stopnje reševanja problemov   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4346)Model odličnosti Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4346) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4348)Reševanje izzivov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4348) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=24&topic=3) |
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| 4 | 2.3.2017(6)  19. Benchmarking 20-21. Stopnje v procesu benchmarkinga 22-23. Primerjava podjetij-naloga  24. Blago   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4347)Primerjava podjetij, dejavnosti... Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4347) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=24&topic=4) |
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| 5 | 9.3.2017 (6)  25-26.Oblikovanje proizvodov -naloga 27.Klasifikacija in nomenklatura prosizvodov  28-30. Standardizacija   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5862)Standardi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5862) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5863)Oblikovanje proizvoda Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5863) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=24&topic=5) |
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| 1 | **01. predavanje: Uvod v predmet Poslovna logistika**   * Seznanjanje s predmetom in literaturo, * predstavitev pogojev opravljanja izpita, * osnove poslovne logistike, * opredelitev logistike in logističnih procesov.   Literatura:   * [Poslovna logistika - Vorina](http://194.249.164.14/moodle/file.php/26/01_-_Uvod_v_predmet_Poslovna_logistika/Poslovna_logistika-Vorina.pdf) (priporočeno) * [Poslovna logistika - Križman](http://www.impletum.zavod-irc.si/docs/Skriti_dokumenti/Poslovna_logistika-Krizman.pdf) * [Poslovna logistika - Urbancl](http://www.impletum.zavod-irc.si/docs/Skriti_dokumenti/Poslovna_logistika-Urbancl.pdf)   En del kvizev bo potekal preko te spletne učilnice, en del pa preko spletne strani www.kvizi.si, kjer se kar prijavite ter vpišite v predmet - in sicer takole:  ... če se še niste nikoli registrirali v kvizi.si:   1. Odprite [www.kvizi.si](http://www.kvizi.si). 2. Registrirajte se - in potrdite aktivacijsko povezavo, ki jo prejmete na email. 3. Prijavite se - in dopolnite vaše podatke (ime, priimek, slika). 4. Kliknite na vrhu na povezavo "Predmeti" - in nato na gumb "Vpis v predmet". 5. Vnesite kodo predmeta **54XLTB** in kliknite na predmet.   ... če pa ste že registrirani, pa naredite le točki 4 in 5.   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5763)Kviz 01: Uvod datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5763) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=26&topic=1) |
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| 2 | **02. predavanje: Osnove logistike**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5764)DL: Slovenija in svet dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5764) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5765)Kviz 02: Slovenija in svet datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5765) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=26&topic=2) |
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| 3 | **03. predavanje: Zgodovinski razvoj logistike**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5766)Kviz 03: Zgodovina logistike datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5766) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=26&topic=3) |
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| 4 | **04. predavanje: Opredelitev in pomen osnovne logistike**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5768)Prispevek: Amazon Prime Air Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5768) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=26&topic=4) |
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| 5 | **05. predavanje: Temeljni logistični proces** | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=26&topic=5) |
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| 6 | **06. predavanje: Nabavni logistični proces** | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=26&topic=6) |
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| 7 | **07. predavanje: Nabavna logistika**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=3135)Delovni list: Mizarstvo Posavski hrast d.o.o. (Excel) Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=3135) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5807)DL - Posavski hrast datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5807) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=26&topic=7) |
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| 8 | **08. predavanje: Notranja logistika** | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=26&topic=8) |
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| 9 | **09. predavanje: Prodajna logistika**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5782)Kviz 05: Poprodajna logistika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5782) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=26&topic=9) |
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| 10 | **10. predavanje: Distribucijska logistika**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3195)Delovni list: Problem trgovskega potnika dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3195) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5781)Kviz 04: Distribucijska logistika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5781) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5783)Kviz 06: Članek Scania R 450 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5783) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=26&topic=10) |
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| 11 | **11. predavanje: Pojem in pomen logistične oskrbovalne verige** | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=26&topic=11) |
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| 12 | **12. predavanje: Sestavine logistične preskrbovalne verige** | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=26&topic=12) |
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| 13 | **13. predavanje: Načrtovanje logističnih procesov** | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=26&topic=13) |
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| 14 | **14. predavanje: Pomen in pojavnost outsourcinga v logistiki** | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=26&topic=14) |
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| 15 | **15. predavanje: Izbor zunanjega izvajalca logističnih dejavnosti** | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=26&topic=15) |
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| 16 | **16. predavanje: Pojem in delitev transporta** | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=26&topic=16) |
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| 17 | **17. predavanje: Transportni stroški** | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=26&topic=17) |
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| 18 | **18. predavanje: Optimiranje transporta**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3641)Zaloge: ABC in XYZ analiza ter optimalna naročilna količina](http://194.249.164.14/moodle/mod/resource/view.php?id=3641) |  |

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| 1 | **GRADIVO - UČBENIK - POSLOVNI TUJI JEZIK 2, NEMŠČINA**  **Dodatno gradivo za vaje**   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4196)Učbenik dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4196) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4952)Poslovni tuji jeziik 2 -nemščina predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4952) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2966)Uspešno učenje tujega jezika dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2966) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=835)Gradivo za vaje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=835) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4972)Sie verstehen doch Deutsch? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4972) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=30&topic=1) |
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| 2 | ***7.10.2016***   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2536)Deutsch ist leicht! predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2536) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2535)Deutschland dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2535) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4202)Spreganje glagolov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4202) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=868)Spreganje glagolov 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=868) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2604)Easy German 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2604) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2967)Easy German dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2967) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=30&topic=2) |
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| 3 | ***21.10.2016***   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1742)Vprašanja za predstavitev dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1742) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1740)Predstavitev (1. oseba) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1740) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1741)Predstavitev (3. oseba) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1741) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=872)Wer ist das? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=872) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=910)Osebni zaimki dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=910) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1047)Glagoli s preglasom dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1047) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1807)Vaje - poglavje 1 in 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1807) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3321)Youtube (Prüfung) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3321) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=30&topic=3) |
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| 4 | ***28.10.2016***   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2713)Die Urhzeit dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2713) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3419)Predlogi v zvezi s časom dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3419) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=869)Delovni list - števila dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=869) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3660)Wegbeschreibung 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3660) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3676)Wegbeschreibung 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3676) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=30&topic=4) |
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| 5 | ***4.11.2016***   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2605)Easy German 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2605) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4521)Wie komme ich... dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4521) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1817)Dobre želje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1817) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=30&topic=5) |
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| 6 | ***11.11.2016***   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2606)Learn German, Episode 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2606) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1853)Tvorba množine dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1853) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3160)Členi in množina samostalnikov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3160) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3322)Youtube (Vorstellung) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3322) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=30&topic=6) |
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| 7 | ***18.11.2016***   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1046)Ločljivo sestavljeni glagoli dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1046) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=956)Ločljivi glagoli dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=956) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2715)Lauras Arbeitstag dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2715) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5185)youtube Wegbeschreibungen datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5185) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5186)youtube Wegbeschreibungen 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5186) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=30&topic=7) |
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| 8 | ***25.11.2016***   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1816)Svojilni zaimki dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1816) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2625)Svojilni zaimki 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2625) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5704)Leseverstehen datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5704) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5708)Trennbare Verben - Übung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5708) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=30&topic=8) |
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| 9 | ***2.12.2015***   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5190)Modalverben Übung 1 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5190) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=958)Modalni glagoli 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=958) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2672)Različne vaje (utrjevanje) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2672) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5720)Übungen mit dem Akkusativ dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5720) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=30&topic=9) |
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| 10 | ***9.12.2016***   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4638)Zanikanje nein / kein dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4638) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1045)Izrazi pri telefoniranju dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1045) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1225)Am Telefon dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1225) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=30&topic=10) |
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| 11 | ***16.12.2016***   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5761)Dativ\_1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5761) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5762)Dativ\_3 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5762) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2136)Vaje za 3. in 4. sklon (samostalnik) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2136) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5261)Telefongespräche dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5261) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2798)Leseverstehen - bralno razumevanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2798) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=30&topic=11) |
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| 12 | ***23.12.2016***   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2794)Predlogi, ki se vežejo s 3. in 4. sklonom 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2794) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4676)Übung Dativ + Akkusativ dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4676) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5268)Preglednica - Predlogi s 3. in 4. sklonom dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5268) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=30&topic=12) |
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| 13 | 6.1.2017   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2137)Oseb. zaimki - 3.+ 4. sklon dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2137) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3634)Vaja Dativ 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3634) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=30&topic=13) |
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| 14 | 13.1.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5309)Zimmerreservierung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5309) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1105)Eine Firma stellt sich vor dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1105) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2757)Perfekt -1 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2757) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=30&topic=14) |
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| 15 | 20.1.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1073)Perfekt - vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1073) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3579)Perfekt NS dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3579) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1143)Obisk sejma dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1143) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5799)Auf der Messe\_1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5799) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3657)Auf der Messe 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3657) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5800)Gespräch am Messestand dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5800) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5801)Personalpronomen - Übung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5801) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3675)Messen dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3675) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1103)Bilde Sätze - Perfekt dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1103) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=30&topic=15) |
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| 16 | 25.1.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2168)SLOVNICA ZA PONAVLJANJE dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2168) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4755)Meine Familie 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4755) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4756)Meine Familie 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4756) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4757)Stammbaum dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4757) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1134)Hobbys dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1134) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5809)Messe Übungen datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5809) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=30&topic=16) |
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| 17 | 27.1.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2795)Geschäftsbrief - poslovni dopis dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2795) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5317)Poslovni dopisi dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5317) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3885)Wir brauchen dringend... dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3885) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3881)Bestellung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3881) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3882)Bestellung 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3882) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3609)VAJA - preverjanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3609) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=30&topic=17) |
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| 18 | 3.2.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3883)Rechnung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3883) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3884)Rechnung 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3884) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1226)Geschäftliche Situationen dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1226) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1132)Predlogi s 3. in 4. sklonom dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1132) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1005)Ponavljanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1005) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2827)Übungen zur Geschäftssprache dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2827) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1245)Teme za ustni dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1245) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=30&topic=18) |
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| 19 | 10.2.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4819)VAJA dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4819) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5814)Obvladam? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5814) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2182)Komercialist dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2182) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1296)Noch oder schon? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1296) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5813)Familie u. andere Übungen dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5813) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4769)Wiederholungsübung 1](http://194.249.164.14/moodle/mod/resource/view.php?id=4769) |  |

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| 1 | L 1 Uvod, delovne metode L 2 Praktični primeri dobrin in potreb   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3823)1. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3823) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3824)1. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3824) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4804)1. naloga - 20.3.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4804) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4989)Uvodna ura predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4989) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4993)Ekonomski problem posameznika in gospodinjstva predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4993) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=53&topic=1) |
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| 2 | L 3 Ekonomski problem L 4 Proces gospodarjenja   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3825)2. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3825) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3965)Proces gospodarjenja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3965) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4805)2. naloga - 27.3.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4805) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=53&topic=2) |
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| 3 | L 5 Produkcija in produkcijska izbira L 6 Koristnost in odločanje posameznika o nakupu   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3827)3. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3827) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4806)3. vaja - 3.4.2017 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4806) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5024)Premica cene ali premica alternativnih možnosti nakupa predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5024) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5042)3. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5042) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5043)3. naloga: 3.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5043) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=53&topic=3) |
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| 4 | L 7 Stroški in vrste stroškov L 8 Kazalniki uspešnosti poslovanja (vaje in računske naloge)   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3828)4. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3828) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3829)4. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3829) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4856)4. naloga - 3. 4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4856) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5068)Vrste stroškov glede na obseg poslovanja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5068) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=53&topic=4) |
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| 5 | L 9 Trg in konkurenca L 10 Trg in konkurenca - vaje in praktični primeri   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3830)5. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3830) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3831)5. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3831) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4869)5. naloga - 10.4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4869) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=53&topic=5) |
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| 6 | L 11 Trženje L 12 Trženje-vaje, praktični primeri in diskusija   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3832)6. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3832) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3833)6. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3833) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4881)6. naloga - 24.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4881) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=53&topic=6) |
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| 7 | L 13 Delovanje tržnega mehanizma, uspešnost poslovanja L 14 Elastičnost ponudbe in povpraševanja - vaje   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3834)7. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3834) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3835)7. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3835) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4891)7. naloga - 14. 4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4891) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5152)Elastičnost povpraševanja in ponudbe predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5152) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5206)Reševanje nalog - ocene Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5206) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=53&topic=7) |
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| 8 | L 15 Tržno ravnovesje L 16 BDP in gospodarska rast   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3836)8. vaja EKONOMIKA EU predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3836) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3837)8. vaja EUROSTAT predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3837) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3838)8. vaja OPREDELITEV IN MERJENJE BDP predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3838) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3839)8. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3839) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4893)8. naloga - 9.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4893) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5133)Tržno ravnotežje - reševanje nalog predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5133) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5939)8. naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5939) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5940)8. naloga, 10.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5940) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=53&topic=8) |
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| 9 | L 17 Ekonomski sistem L 18 Ekonomska politika   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3840)9. vaja - gradivo dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3840) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3841)9. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3841) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4907)9. naloga - 15.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4907) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5170)Ponovitev snovi DODATNA NALOGA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5170) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5171)Tržno ravnotežje - reševanje nalog predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5171) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5966)DODATNA NALOGA](http://194.249.164.14/moodle/mod/assignment/view.php?id=5966) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=53&topic=9) |
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| 10 | L 19 Gospodarske družbe L 20 Vrste podjetij   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3843)10. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3843) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4916)Gospodarske družbe predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4916) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4917)10. naloga - 22.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4917) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5953)10. naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5953) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5954)10. vaja, 22.5.2017 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5954) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=53&topic=10) |
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| 11 | L 21 Pravni okvirji gospodarskih družb L 22 Inflacija, deflacija in gospodarska kriza   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3844)11. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3844) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3845)11. vaja DODATNA NALOGA dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3845) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4918)11. naloga - 15.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=4918) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5949)11. naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5949) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5965)DODATNA NALOGA](http://194.249.164.14/moodle/mod/assignment/view.php?id=5965) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=53&topic=11) |
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| 12 | L 23 Mednarodni ekonomski odnosi v sodobnem svetu L 24 Fiskalna politika in javna poraba POVZETEK SNOVI in OCENJEVANJE   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3846)12. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3846) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3847)12. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3847) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3848)12. vaja DODATNA NALOGA dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3848) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4932)12.vaja - 29.5.2017 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4932) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4942)KVIZ - DODATNA NALOGA](http://194.249.164.14/moodle/mod/quiz/view.php?id=4942) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5241)Ekonomija vaje - končne ocene Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5241) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5961)EKN ocene XLS preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5961) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5962)EKN točke datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5962) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5963)12. naloga dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5963) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5964)12. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5964) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5967)DODATNA NALOGA](http://194.249.164.14/moodle/mod/assignment/view.php?id=5967) |  |

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| 1 | **VAJA 1**: (ponedeljek, 3. 10., sreda, 5. 10. in četrtek, 6.10. 2016) **Meeting people, Present tenses**   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5564)Introducing Business English Tutorials datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5564) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4812)My work placement - PRESENTATIONS predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4812) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4698)Tutorial 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4698) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4766)Meeting people, nationalities predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4766) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4810)Top 10 worst handshakes datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4810) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4966)Body languge and its importance datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4966) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4701)Present tenses datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4701) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4699)How to introduce yourself - reading and quiz for practice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4699) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5565)Present Simple and Continuous-EXERCISES datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5565) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4767)Present tenses- EXERCISES datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4767) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4768)Present tenses; Contacts - EXERCISES datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4768) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4762)TEST 1: Present tenses Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4762) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4720)Reading comprehension TEXT :Lobster's claws dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4720) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4717)TEST 2: Reading comprehension 1 Lobster claws... Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4717) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=52&topic=1) |
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| 2 | **VAJA 2**: (ponedeljek, 10.10.2016, sreda, 12.10. 2016, in petek,14.10.2016) **Present tenses -practice; Business and culture shock, Past tenses**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5604)Tutorial 2: Present tenses- practice; MAKE and DO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5604) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4833)Tutorial 2: Problems business people face dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4833) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4814)Problems business people face datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4814) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4815)Past tenses (presentation) predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4815) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5603)Make/Do datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5603) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4770)Past simple datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4770) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4771)Past Continuous datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4771) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4772)Past Simple and Continuous datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4772) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4773)Past Perfect practice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4773) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4703)TEST 3: Nationalities and countries Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4703) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4832)TEST 4: Past tenses Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4832) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4813)TEST 5: How reliable are stereotypes Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4813) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5001)Kahoot Quiz: present, past, Countries... datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5001) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=52&topic=2) |
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| 3 | **VAJA 3:** (ponedeljek, 17. 10, sreda, 19.10. in petek, 21. 10. 2016)  **Problems of business people- part 2; Prepositions and formal letters, Passive and formal letters**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5640)Prepositions and formal letters datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5640) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5643)Passive predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5643) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4875)EXERCISE 1: Passive datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4875) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4876)EXERCISE 2: Passive datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4876) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4877)EXERCISE 3: Active or Passive (mixed tenses) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4877) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4879)TEST 6: Passive voice Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4879) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5644)Tutorial: Passive and formal letters datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5644) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=52&topic=3) |
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| 4 | **VAJA 4:** (sreda, 26. 10.,petek, 4.11. 2016, ponedeljek, 7.11 in sreda, 9.11, ter petek, 11. 11. 2016 )  **Abbreviations, Business phone calls; Future tenses**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4858)Tutorial 4: Phone calls datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4858) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4849)Acronyms and abbreviations datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4849) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4867)Business phone calls predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4867) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4859)Future tenses predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4859) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4860)EXERCISE 1: Abbreviations datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4860) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4861)EXERCISE 2: Phone calls vocabulary 1 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4861) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4862)EXERCISE 3: Phone calls vocabulary 2 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4862) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4863)EXERCISE 4: Future\_ use of tenses datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4863) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4864)EXERCISE 5: Will future or Going to future datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4864) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4865)TEST 7: Abbreviations and Business phone calls Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4865) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4866)TEST 8: Future Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4866) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5080)Business phone calls etiquette datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5080) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5081)Levels of formality in phone calls datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5081) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=52&topic=4) |
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| 5 | **VAJA 5:** (ponedeljek, 14.11, sreda, 16.11. in petek 18.11.2016)  **Describing trends; Present Perfect,**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4847)Tutorial 3 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4847) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4846)Present Perfect tenses PPT predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4846) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4844)Describing trends -graphs -VIDEO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4844) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4848)Graphs datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4848) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4850)EXERCISE 1: Present perfect datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4850) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4851)EXERCISE 2: Past Simple vs Present Perfect datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4851) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4835)Describing a line graph - useful language datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4835) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4836)Graphs- Exercise datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4836) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4837)EXERCISE 3: GRAPH- matching datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4837) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4852)EXERCISE 4: Graphs and terends datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4852) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4853)TEST9: Present Perfect (Simple and Continuous) and Past tenses Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4853) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4854)TEST 10: READING and VOCABULARY COMPREHENSION Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4854) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4855)TEST 11: Describing trends; graphs Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4855) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=52&topic=5) |
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| 6 | **VAJA 6:** (ponedeljek, 21. 11., sreda ,23.11., in petek 25.11.2016)  **Sectors of economy, Companies and their structures;**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4872)Tutorial 5: Passive; Sectors of economy, Company structure datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4872) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4873)Passive predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4873) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4874)Sectors of economy; Company structure; Departments datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4874) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5738)Exercise 1: Sectors of economy datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5738) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5739)Exercise 2: sectors of economy datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5739) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4880)TEST 12: Sectors of economy Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4880) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=52&topic=6) |
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| 7 | **VAJA 7:** (ponedeljek, 21. 11., sreda, 23.11 in petek, 25. 11. 2016)  **Companies -legal organization, departments, jobs and positions**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4886)Tutorial 6: Companies, jobs datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4886) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4878)EXERCISE 1: Company structure datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4878) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5740)Exercise 2: Corporate buzzwords datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5740) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5741)Exercise 3: H&R vocabulary datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5741) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5744)Exercise 4:Business Departemnts datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5744) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4888)TEST 13: Sectors of economy, types of companies in Slovenia, in my office Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4888) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4889)TEST 14: Company Departments Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4889) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4890)TEST 15: Describing a company Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4890) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5722)PRESENTATION OF A COMPANY-pair work Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5722) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=52&topic=7) |
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| 8 | **VAJA 8:** (ponedeljek, 28. 11, sreda, 30.11. in petek, 2. 12. 2016)  **International trade- import, export, documents, incoterms**   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4899)Tutorial 8: International trade datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4899) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4900)International trade: jobs, documents, Incoterms; PPT predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4900) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4901)Video: vocabulary revision datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4901) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5737)Exercise 1: international trade datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5737) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5742)Exercise 2: Documents in international trade datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5742) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5743)Exercise 3: INCOTERMS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5743) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4902)Reading comprehension: BARCO (text) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4902) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4903)Test 16: Profile- BARCO Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4903) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4904)Bill of lading- Sample dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4904) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4905)TEST 17: Bill of Lading Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4905) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4906)Test 18: Export, import; sales, delivery, documents Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4906) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=52&topic=8) |
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| 9 | **VAJA 8:** (ponedeljek, 5.12, in petek 9.12)  **Marketing and advertising**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4919)Marketing and advertising -PPT predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4919) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4920)Tutorial 8: Marketing and advertising datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4920) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4921)Exercise 1: Marketing and advertising datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4921) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4922)Exercise 2: Marketing and advertising datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4922) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4923)Exercise 3: Marketing and advertising datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4923) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4924)Exercise 4: Advertising datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4924) * [[http://194.249.164.14/moodle/pix/f/text.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4925)Exercise 5: Marketing and advertising datoteka z besedilom](http://194.249.164.14/moodle/mod/resource/view.php?id=4925) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5758)Exercise 6: Marketing -matching datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5758) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4931)MARKETING MIX, SWOT and CREATING AN ADVERT Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4931) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5727)ADVERT 1- H&M datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5727) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5728)Advert 2: Santa Fe datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5728) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5729)Advert 3: Speed datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5729) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5730)Advert 4: Beer or clothes datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5730) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5731)Advert: Milka in Slovenia datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5731) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5732)Advert Coca cola datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5732) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5759)TEST 19: Marketing and advertising- vocabulary check Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5759) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5760)TEST 20: I know a lot about marketing and advertising Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5760) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=52&topic=9) |
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| 10 | **VAJA 9:** ( sreda, 14. 12. 2016)  **Business trips**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4927)Visitors and travellers predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4927) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4928)Tutorial 9: Visitors and travellers datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4928) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4929)BBC:On a business trip- listening activity](http://194.249.164.14/moodle/mod/resource/view.php?id=4929) |  |

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| 1 | **KOMUNIKACIJA**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5598)Komunikacija 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5598) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5599)Navodila za Vajo 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5599) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5600)eknjiga vir dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5600) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5602)Oddaja naloge Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5602) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=50&topic=1) |
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| 2 | **KOMUNIKACIJA - PSIHODINAMIČNI VIDIK**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5614)Komunikacija 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5614) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5615)Navodila za Vajo 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5615) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5616)eknjiga vir dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5616) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5620)Oddaja rešitev nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5620) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=50&topic=2) |
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| 3 | **KOMUNIKACIJSKE VEŠČINE**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5627)Navodila za Vajo 3 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5627) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5629)Komunikacijske veščine -viri dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5629) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5630)Tehnike sproščanja dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5630) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5631)Oddaja naloge Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5631) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=50&topic=3) |
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| 4 | **NEVERBALNA KOMUNIKACIJA ALI GOVORICA TELESA**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5651)Oddaja rešitve nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5651) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=50&topic=4) |
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| Trenutna tema5 | **ANALIZA IN INTERPRETACIJA STROKOVNIH VIROV NK**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5691)Oddaja rešitev nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5691) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=50&topic=5) |
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| 6 | **POSLOVNA PODOBA**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5694)Oddaja rešitev nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5694) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5701)Navodila za Vajo 6 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5701) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5702)4 slogi poslovnega oblačenja dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5702) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5703)Moška poslovna podoba dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5703) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5714)Čevlji poslovne ženske dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5714) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5715)Ženska poslovna podoba dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5715) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=50&topic=6) |
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| 7 | **USPEŠNA IN UČINKOVITA KOMUNIKACIJA**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5695)Oddaja rešitev nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5695) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5710)Navodila za Vajo 7 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5710) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5711)Dejavniki učinkovite komunikacije-članek dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5711) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5712)Reševanje konfliktov-članek dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5712) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5713)Konflikti na delovnem mestu in reševanje/nasveti dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5713) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=50&topic=7) |
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| 8 | **POSLOVNI BONTON IN POSLOVNI OBIČAJI PO SVETU**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5696)Oddaja naloge Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5696) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5748)eknjiga vir dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5748) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=50&topic=8) |
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| 9 | **POSLOVNI BONTON V BANKI**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5697)Oddaja naloge Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5697) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=50&topic=9) |
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| 10 | **PRIMERI POSLOVNEGA KOMUNICIRANJA (POSLOVNA VIZITKA, DOPIS, VABILO, VOŠČILNICA)**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5698)Oddaja nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5698) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=50&topic=10) |
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| 11 | **APLIKACIJA PRAKTIČNEGA DELA**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5699)Oddaja rešitev nalog Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5699) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=50&topic=11) |
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| 12 | **EVALVACIJA VAJ POSLOVNEGA KOMUNICIRANJA**   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5700)Oddaja rešitev nalog](http://194.249.164.14/moodle/mod/assignment/view.php?id=5700) |  |

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| 1 | Navodila za delo pri vajah in osnovni pojmi   * [[http://194.249.164.14/moodle/mod/chat/icon.gif](http://194.249.164.14/moodle/mod/chat/view.php?id=4235)Izmenjava mnenj Klepet](http://194.249.164.14/moodle/mod/chat/view.php?id=4235) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=48&topic=1) |
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| 2 | Organizacija in poslovne funkcije   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4973)Uvodna ura predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=4973) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4974)1. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4974) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4976)1. naloga - 5.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4976) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=48&topic=2) |
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| 3 | |  | | --- | | Poslovne funkcije na primeru |  * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3054)Poslovne funkcije dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3054) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3100)2. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3100) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4977)3. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4977) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4982)2. naloga - 12.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4982) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5002)3. naloga - 12.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5002) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=48&topic=3) |
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| 4 | |  | | --- | | Organizacijske strukture, organizacijski proces |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3109)teorija predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3109) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4360)4. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4360) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4361)4. naloga - 19.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4361) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=48&topic=4) |
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| 5 | |  | | --- | | Vrednote, poslanstvo, vizija podjetja |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3110)5. vaja in teorija predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3110) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4410)Kaj je poslanstvo, kaj so vrednote, kaj je vizija? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4410) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4411)5. naloga - 26.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4411) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=48&topic=5) |
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| 6 | |  | | --- | | Kultura podjetja Kodeks etike Združenja Manager |  * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4444)Ponovitev snovi Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4444) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4455)6. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4455) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4457)Kodeks etike Združenja Manager dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4457) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4458)6. naloga - 2.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4458) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4498)7. naloga - 2.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4498) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4499)Članek - Etika in etični kodeks dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4499) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4500)7. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4500) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5106)Ponovitev snovi - kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=5106) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=48&topic=6) |
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| 7 | |  | | --- | | Organizacijska kultura in organizacijska klima Skupinsko in timsko delo |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3267)8. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3267) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4502)8. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4502) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4503)8. naloga - 9.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4503) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5654)Kultura podjetja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5654) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5673)Organizacijska kultura in klima podjetja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5673) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5674)Org. kultura, klima in etika predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5674) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=48&topic=7) |
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| 8 | |  | | --- | | Skupinsko in timsko delo - primerjalno |  * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3269)8 A. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3269) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4523)Timsko delo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4523) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4524)Belbinove timske vloge datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4524) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4525)8 A. naloga - 16.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4525) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5655)Skupinsko in timsko delo predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5655) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5656)Značilnosti skupine in tima predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5656) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5657)Belbinove timske vloge dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5657) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5683)Timsko delo - odgovori - 23.11.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5683) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=48&topic=8) |
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| 9 | |  | | --- | | Timsko delo in sočasno inženirstvo Virtualno menedžiranje |  * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3364)9. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3364) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4526)Članek - Timsko delo in sočasno inženirstvo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4526) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4560)9 A. Vprašanja (tim) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4560) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4561)9. naloga - 23.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4561) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4565)9 A. naloga, 11.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4565) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=48&topic=9) |
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| 10 | |  | | --- | | Kadrovska funkcija in motivacija zaposlenih |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3397)10. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3397) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3398)Vaja - kadrovska funkcija in motivacija dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3398) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4299)10. vaja - analiza članka dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4299) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4542)Vprašanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4542) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4585)10. naloga - 30.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4585) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4586)10. vaja-analiza članka - 7.12.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4586) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5143)Proces kadrovanja oziroma ravnanja z ljudmi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5143) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5725)odgovori na vprašanja - 2.12.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5725) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5734)Razpis prostega delovnega mesta, 7.12.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5734) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=48&topic=10) |
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| 11 | |  | | --- | | Planiranje kadrov Učeča se organizacija |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3400)11. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3400) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3401)Vaja - učeča se organizacija dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3401) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4588)11. naloga - 14.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4588) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5150)Kviz - 14.12.2016](http://194.249.164.14/moodle/mod/quiz/view.php?id=5150) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=48&topic=11) |
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| 12 | Značilnosti in koncept učeče se organizacije Vprašalnik   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3365)14. vaja - POVZETEK SNOVI dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3365) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4597)12. vaja - Vprašanja (učeča se organizacija) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4597) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4598)13. vaja - Vprašalnik USMERJENOST K UČEČI SE ORGANIZACIJI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4598) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4600)12. naloga - 20.11.2015](http://194.249.164.14/moodle/mod/assignment/view.php?id=4600) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4601)13. naloga - vprašalnik](http://194.249.164.14/moodle/mod/assignment/view.php?id=4601) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4609)14. naloga - 21.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4609) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5775)Prisotnost in povprečje vaj OMP preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5775) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=48&topic=12) |
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| 13 | Projektno delo Praktično izobraževanje pri delodajalcu Kadrovska služba in vodenje   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3402)13. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3402) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4329)Vaja - kadrovska služba in vodenje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4329) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4630)Projektno delo - vprašanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4630) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4631)15. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4631) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=48&topic=13) |
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| 14 | |  | | --- | | Nagrajevanje ljudi za delo  Skripta 3 (str. 83 - 97) |  * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3849)14. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3849) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4776)1. dodatna naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4776) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=48&topic=14) |
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| 15 | Poslovna uspešnost in učinkovitost  Skripta 3 (str. 114 - 130)   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3850)15. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3850) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3851)15. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3851) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4936)2. dodatna naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4936) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=48&topic=15) |
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| 16 | |  | | --- | | Vrednotenje dela |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3852)16. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3852) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4330)16. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4330) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4778)3. dodatna naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4778) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=48&topic=16) |
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| 17 | |  | | --- | |  | | Mednarodno poslovno okolje in globalizacija Praktični primeri - diskusija, utrjevanje snovi |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3853)17. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3853) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3855)18. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=3855) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=48&topic=17) |
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| 18 | |  | | --- | | Ravnanje z zaposlenimi |  * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4331)19. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4331) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=48&topic=18) |
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| 19 | |  | | --- | | Projektni management Kaj je projekt in poslovni načrt Vaja - vrste in faze projektov |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3857)21. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3857) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3858)22. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3858) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4300)22. vaja in 23. vaja - moj projekt dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4300) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4332)21. vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4332) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5886)Projektna naloga 22.in 23. vaja, 31.3.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5886) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=48&topic=19) |
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| 20 | |  | | --- | | Etika v poslovnem komuniciranju Kodeks, kodeks etike tajnic Članek - etika in etični kodeks |  * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3860)24. vaja dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3860) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3861)vaja dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=3861) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4301)25. vaja - članek etika in etični kodeks dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4301) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=48&topic=20) |
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| 21 | |  | | --- | | Podjetnost in podjetna tveganja |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3863)26. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3863) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=48&topic=21) |
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| 22 | |  | | --- | | Ustvarjalnost, inovativnost Inovativnost in uresničevanje zamisli (primer TPV) Diskusija, primeri iz poslovnega sveta |  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3864)27. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3864) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=48&topic=22) |
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| 23 | |  | | --- | | Povzetek snovi in pregled vseh rešenih vaj Zaključevanje ocen |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5900)zaključene ocene / dosežene točke datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5900) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5901)prisotnost in povprečje vaj preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5901) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=48&topic=23) |
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| 24 | |  | | --- | | Utrjevanje in zaključevanje ocen | |  |

INF ----------------------------------------------------------------------------------------------------------------------------

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| 1 | * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5427)Delo s podatkovnimi datotekami in polji](http://194.249.164.14/moodle/mod/resource/view.php?id=5427) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5428)Priprava pisemskih ovojnic za pošiljanje strankam dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5428) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5429)Kupon za popust datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5429) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5430)Dodajanje naslovov, številk kuponov in osebnih opomb s spajanjem dokumentov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5430) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5431)Priprava podatkovnih datotek datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5431) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5432)1. naloga - 7. 10. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5432) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5433)2. naloga - 14. 10. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5433) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=14&topic=1) |
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| 2 | Delo z besedilnimi dokumenti v komerciali   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5444)Ustvarjanje publikacije v Publisherju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5444) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5445)Ustvarjanje brošur v Publisherju za pomoč v prodaji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5445) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5446)3. naloga - 28. 10. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5446) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5448)4. naloga - 28. 10. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5448) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=14&topic=2) |
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| 3 | Računske obdelave podatkov in predstavitve informacij   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5450)Ustvarjanje spustnega seznama datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5450) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5451)Delo s spustnim seznamom datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5451) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5452)Spreminjanje širine stolpca in višine vrstice datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5452) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5453)Zaklepanje celic za zaščito datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5453) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5454)Dodajanje ali odstranjevanje elementov s spustnega seznama datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5454) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5455)5. naloga - 30. 11. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5455) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5456)6. naloga - 16. 3. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5456) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=14&topic=3) |
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| 4 | V1: Oblikovanje sestavka (daljšega besedila)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5458)Ustvarjanje formule s funkcijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5458) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5459)10 najbolj priljubljenih funkcij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5459) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5460)Ustvarjanje ali spreminjanje sklica na celico datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5460) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5461)Funkcija VLOOKUP datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5461) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5462)Priprava računa v prodaji dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5462) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5463)7. naloga - 22. 3. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5463) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=14&topic=4) |
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| 5 | <="" div="">   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5467)Uporaba funkcije VLOOKUP datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5467) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5468)Funkcija IF datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5468) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5469)Razvrščanje podatkov na Excelovem delovnem listu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5469) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5470)Ustvarjanje tabele na delovnem listu v Excelu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5470) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5471)Filtriranje podatkov - iskanje informacij po eni tabeli datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5471) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5475)8. naloga - 30. 3. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5475) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5483)8. naloga - dodatna- 3.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5483) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=14&topic=5) |
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| 6 | V3: Izstavitev fakture v veleprodaji (črpanje podatkov iz seznamov oz. šifrantov)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5477)9. naloga - Filtriranje podatkov - iskanje informacij v eni tabeli datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5477) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5478)Analiza prodaje kupcem datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5478) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5479)9. naloga - 3.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5479) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5480)Podatki o zalogah artiklov - sortiranje podatkov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5480) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5481)10. naloga - 6. 4.2017 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5481) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5482)10. naloga - 6. 4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5482) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=14&topic=6) |
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| 7 | V4: Evidence v komerciali - skladiščno poslovanje   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5487)11. naloga - 6. 4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5487) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5489)Gantogram v Excelu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5489) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5503)Poročilo o prodaji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5503) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5504)Delne vsote - poročilo vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5504) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5943)Poročilo vrtilne tabele 17 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5943) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=14&topic=7) |
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| Trenutna tema8 | V5: izdelava in objava spletne strani podjetja s komercialno dejavnostjo   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5493)Grafikon v Excelu obogatimo s sliko datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5493) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5494)Izpostavite del grafikona datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5494) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5495)Dodajanje slike v grafikon datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5495) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5496)12. naloga - 13. 4. 2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5496) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5498)Ustvarjanje poročila vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5498) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5499)Začetek dela s poročili vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5499) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5500)Filtriranje podatkov v poročilu vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5500) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5501)Spreminjanje prikaza delnih vsot datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5501) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5505)13. naloga - 14.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5505) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5506)14. naloga - 14.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5506) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5507)15. naloga - 20.4.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5507) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=14&topic=8) |
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| 9 | * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5512)Uporaba vrtilnih tabel pri pripravi poročil in analiz datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5512) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5513)Analiza prodaje produkta datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5513) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5514)16. naloga - 4.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5514) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5515)17. naloga - 11.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5515) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5516)Artikel datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5516) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5517)Nabavno naročilo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5517) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5518)Naročeni artikli datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5518) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5519)18. naloga - 18.5.2017](http://194.249.164.14/moodle/mod/assignment/view.php?id=5519) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5520)Osnovna opravila v programu Access 2010 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5520) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5941)Delne vsote - poročilo vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5941) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5942)Poročilo vrtilne tabele datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5942) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5944)Spreminjanje prikaza delnih vsot - 17. naloga](http://194.249.164.14/moodle/mod/resource/view.php?id=5944) |  |

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| 1 | L1 Napoved vsebin in metod dela ter kriterijev ocenjevanja L2 Prodaja velikim kupcem L3 Prodajni lijak   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3035)2. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3035) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3036)3. vaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3036) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4963)1. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4963) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4964)2. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4964) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4965)1. naloga - 3.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4965) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5566)2. naloga - 3.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5566) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=49&topic=1) |
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| 2 | L4 Neosebna prodaja L5 Vzroki za neuspelo prodajo L6 Prodaja jutrišnjega dne - analiza članka na podlagi vprašanj   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3037)4. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3037) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3039)5. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3039) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4971)4. naloga - 4.10 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4971) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4999)Uspešni v prodaji - mini vodič datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4999) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5045)5. naloga - 5.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5045) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5568)6. vaja - Izzivi v prodaji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5568) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5569)6. vaja - Esej datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5569) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5570)6. naloga - 5.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5570) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=49&topic=2) |
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| 3 | |  |  | | --- | --- | | L7 | Reševanje vprašanj za ponovitev snovi | | L8 | Povzetek poglavja prodajno poslovanje | | L9 | Načini organiziranja prodajne dejavnosti na primeru |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3049)8. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3049) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3050)9 in 10. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3050) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4355)7. naloga - 10.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4355) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4357)7. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4357) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5078)8. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5078) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5079)8. naloga: 10.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5079) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5096)9. in 10. naloga -11.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5096) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5605)REŠITEV vaje 9. in 10. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5605) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=49&topic=3) |
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| 4 | |  |  | | --- | --- | | L10 | Načini organiziranja prodajne dejavnosti na primeru | | L11 | Reševanje vprašanj za ponovitev snovi | | L12 | Povzetek poglavja organiziranost prodaje |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3052)12. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3052) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4345)11. naloga - 11.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4345) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4356)11. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4356) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=5125)Kviz - ponovitev 1. in 2. poglavja](http://194.249.164.14/moodle/mod/quiz/view.php?id=5125) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=49&topic=4) |
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| 5 | |  |  | | --- | --- | | L13 | Načrt trženja izobraževalnih storitev šole s SWOT analizo |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3053)13. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3053) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3171)SWOT analiza predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=3171) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3172)13. vaja na primeru datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3172) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4388)13. naloga - 12.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4388) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=49&topic=5) |
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| 6 | |  |  | | --- | --- | | L14 | 10 zlatih pravil kako zadržati kupca | | L15 | Nove prodajne poti/metode po E. K. Geffroyj | | L16 | Paretovo pravilo glede pomembnosti kupcev |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3060)14. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3060) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3061)15. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3061) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3062)16. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3062) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3290)15. vaja - povzetek članka datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3290) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3291)16. vaja - članek datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3291) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4441)14. naloga - 14.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4441) * [[http://194.249.164.14/moodle/mod/quiz/icon.gif](http://194.249.164.14/moodle/mod/quiz/view.php?id=4475)Ponovitev snovi Kviz](http://194.249.164.14/moodle/mod/quiz/view.php?id=4475) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5164)15. naloga - 14.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5164) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5166)16. naloga - 17.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5166) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=49&topic=6) |
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| 7 | |  |  | | --- | --- | | L17 | Podjetja, kupci in prodajni uspeh | | L18 | Osnutek prodajnega plana | | L19 | Strategija povečanja prodaje za podjetje x |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3063)17. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3063) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3064)18. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3064) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3065)19. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3065) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3319)18. vaja (primer) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3319) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3320)19. vaja (primer) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3320) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4491)17. naloga - 17.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4491) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4519)18. naloga - 18.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4519) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4520)19. naloga - 21.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4520) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=49&topic=7) |
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| 8 | |  |  | | --- | --- | | L20 | Anketni vprašalnik za ugotavljanje nakupnih namer kupcev | | L21 | Anketni vprašalnik za ugotavljanje nakupnih namer kupcev | | L22 | Marketinške agencije, ki se ukvarjajo z raziskavo trga |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3066)20., 21. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3066) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3067)22. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3067) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4558)20. naloga - 24.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4558) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4559)22. naloga - 25.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4559) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5645)21. naloga - 24.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5645) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=49&topic=8) |
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| 9 | |  |  | | --- | --- | | L23 | Reševanje vprašanj za ponovitev snovi | | L24 | Povzetek snovi o načrtovanju prodaje | | L25 | Nakup iz vsakdanjega življenja in nakupna odločitev |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3068)23. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3068) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3069)24. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3069) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3070)25. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3070) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4580)23. naloga - 26.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4580) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4596)25. naloga - 26.10.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4596) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=49&topic=9) |
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| 10 | |  |  | | --- | --- | | L26 | Kakšen kupec sem? Izdelava svojega profila. | | L27 | Kakšen kupec sem? Izdelava svojega profila. | | L28 | Kako naj prodajalec ustreže mojemu profilu kupca |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3071)26., 27. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3071) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3072)28. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3072) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4626)Kupci glede na zaznavanje blaga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4626) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4627)26. naloga - 2.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4627) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4628)28. naloga - 2.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4628) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=49&topic=10) |
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| 11 | |  |  | | --- | --- | | L29 | Razlogi zaradi katerih najpogosteje kupujem | | L30 | Razlogi, ki me odvračajo od nakupa | | L31 | Dejavniki, ki vplivajo na nakupno vedenje kupca |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3073)29., 30. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3073) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3074)31. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3074) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4660)29. in 30. naloga - 7.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4660) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4662)31. naloga - 7.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4662) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=49&topic=11) |
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| 12 | |  |  | | --- | --- | | L32 | Nakupni proces na primeru | | L33 | Oglasi s področja prodaje | | L34 | Katera znanja, spretnosti in sposobnosti pričakujejo delodajalci |  * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3075)32. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3075) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3076)33., 34. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3076) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4669)32. naloga - 8.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4669) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4670)33. in 34. naloga - 9.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4670) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4671)Prodaja "brez prodajanja" dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4671) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4672)Naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4672) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4673)Naloga - povzetek članka -8.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4673) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=49&topic=12) |
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| 13 | L 35 Priprava razpisa za prosto delovno mesto komercialista L 36 Kako med prijavljenimi izbrati najboljšega   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3521)35. in 36. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3521) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4691)35. in 36. naloga - 9.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4691) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=49&topic=13) |
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| 14 | L 37 Usposabljanje in izobraževanje prodajnega osebja L 38 Izbira seminarjev in tečajev za prodajno osebje   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3522)37. in 38. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3522) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4723)37. in 38. naloga - 14.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4723) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=49&topic=14) |
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| 15 | L 39 Reševanje vprašanj za ponovitev snovi L 40 Povzetek snovi kupci in prodajalci   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3523)39. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3523) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3524)40. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3524) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4725)39. naloga - 15.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4725) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=49&topic=15) |
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| 16 | L 41 Poseben nakup L 42 Osebna prodaja - prodaja na domu   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3525)41. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3525) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3526)42. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3526) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4732)41. naloga - 16.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4732) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5677)42. naloga - 16.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5677) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=49&topic=16) |
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| 17 | L 43 Faze - koraki osebne prodaje L 44 Osebna prodaja - igra vlog   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3527)43. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3527) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3528)44. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3528) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4734)44. naloga - 18.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4734) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5706)44 a - ostala dva dialoga igra vlog, 21.11.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5706) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=49&topic=17) |
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| 18 | L 45 Osebna prodaja - igra vlog L 46 Osebna prodaja - igra vlog   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3529)45. in 46. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3529) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5319)45. in 46. naloga - 21. 11. 2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5319) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=49&topic=18) |
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| 19 | L 47 Osebna prodaja - dopis zadovoljnega prodajalca L 48 Osebna prodaja - dopis zadovoljnega kupca   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3530)47. in 48. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3530) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4735)47. in 48. naloga - 23.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4735) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=49&topic=19) |
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| 20 | L 49 Reševanje vprašanj za ponovitev snovi L 50 Povzetek poglavja osebna prodaja L 51 Učinkovito prodajno pismo - 10 "zlatih pravil"   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3531)49. in 50. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3531) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3532)51. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3532) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4740)49. in 50. naloga - 23.2.2015](http://194.249.164.14/moodle/mod/assignment/view.php?id=4740) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4741)51. naloga - 25.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4741) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=49&topic=20) |
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| 21 | L 52 Sestavimo prodajno pismo za izdelek x L 53 Sestavimo prodajno pismo za izdelek podjetja PUD L 54 Posloven dopis - odgovor na splošno povpraševanje   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3533)52. in 53. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3533) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3534)54. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3534) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4751)52. in 53. naloga - 28.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4751) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4752)54. naloga - 28.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4752) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=49&topic=21) |
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| 22 | L 55 Poslovni dopis - odgovor na posebno ali konkretno povpraševanje L 56 Pogodbe - kupoprodajna pogodba L 57 Poslovni dopis - izstava računa L 58 Poslovni dopis - odgovor na reklamacijo Prodajna pogodba   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3535)55. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3535) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3536)56. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3536) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3537)57. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3537) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3806)58. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3806) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4774)55. naloga - 29.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4774) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4775)56. naloga - 30.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4775) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4780)Prodajna pogodba datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4780) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4781)Odgovori na vprašanja - 5.12.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4781) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4782)57. naloga - 30.11.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4782) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4783)58. naloga - 5.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4783) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=49&topic=22) |
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| 23 | L 59 Poslovni dopis - opominanje zaradi neplačila L 60 Obrazci prodaje v DZSL  L 61 Reševanje vprašanj za ponovitev snovi L 62 Povzetek poglavja postopki pri prodaji in poslovna korespondenca   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3539)59. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3539) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3540)60. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3540) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3807)61. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3807) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3808)62. vaja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3808) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4807)59. naloga - 7.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4807) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4808)60. naloga - 7.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4808) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4823)61. naloga - 6.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4823) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=49&topic=23) |
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| 24 | L 63 Merjenje uspešnosti prodaje (gradivo Grlica) L 64 Zaključevanje in ocenjevanje vaj L 65 Ocenjevanje vaj L 66 Ugotavljanje skupne uspešnosti študentov na vajah   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=3934)ŠTEVILO DOSEŽENIH TOČK na vajah PRO datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=3934) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4824)62. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4824) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4825)62. naloga - 12.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=4825) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5749)63. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5749) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5750)64. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5750) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5751)65. naloga datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5751) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5752)63. naloga - 13.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5752) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5753)64. naloga - 14.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5753) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5754)65. naloga - 14.12.2016](http://194.249.164.14/moodle/mod/assignment/view.php?id=5754) |  |

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|  | * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2097)SEZNAM OBVEZNOSTI (SDŠ 2015/16) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2097) * **NALOGA ŠT. 1: ODDAJA KRAJŠIH PRISPEVKOV** * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2112)Oddaja prispevkov - 4x štud.l. 2015/16 ROK za oddajo 4.2.2016 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=2112) * **NALOGA št. 2 - analiza pravnih aktov** * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1130)VPRAŠANJA IN TABELA za razvrstitev-naloga 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1130) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1131)Oddaja odgovorov in tabele Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1131) * **naloga št. 4: statusno gosp.pravo** * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1137)TABELA za pripravo analize GD dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1137) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1138)Oddaja tabele analiza GD Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1138) * **naloga št. 5: priglasitev za s.p** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1146)obrazec za priglasitev s.p. dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1146) * **naloga št. 6: vrste pogodb** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1148)TABELA za navedbo vrste pogodbe dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1148) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1149)Oddaja tabele - vrste pogodb Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1149) * **NALOGA št. 7: gospodarski subjekt s.p.** * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2173)publikacija insolventnost dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2173) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2174)vprašanja za podajo odgovorov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2174) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1153)Oddaja odgovorov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1153) * **naloga št. 8: iskanje objave: javna dražba in sklic skupščine - 2x** * **naloga št. 9: analiza članka: stečaj/ gospodarski subjekti** * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2175)članek- stečaj dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2175) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2177)vprašanja za podajo odgovorov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2177) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1158)Oddaja odgovorov iz članka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1158) * **naloga št. 12: analiza članka: pravice delavca iz DR** * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1162)članek dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1162) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1163)VPRAŠANJA za podajo odgovorov - naloga št. 12 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1163) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1164)Oddaja odgovorov - pravice delavca Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1164) * **naloga št. 13: študija, naloge, vaje** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1166)Vprašanja za podajo odgovorov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1166) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1167)Oddaja odgovorov - naloga št. 13](http://194.249.164.14/moodle/mod/assignment/view.php?id=1167) |

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|  | **13. February - 19. February**  **VAJE** - **17. 2. 2017**, (3 uri vaj - 3/18) 1. Uvodne informacije 2. Metode dela 3. Evalvacijske ankete na spletni strani VSŠ in njhova analiza  Literatura 2: http://www.impletum.zavod-irc.si/docs/Skriti\_dokumenti/Ugotavljanje\_in\_zagotavljanje\_kakovosti-Malek\_Skafar\_Vorina.pdf   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4247)Viri in literatura datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4247) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4249)Navajanje in povzemanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4249) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4256)Literatura 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4256) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4258)Kriteriji kakovosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4258) * [[http://194.249.164.14/moodle/pix/f/odt.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5827)Vplivi uporabnikov na oblikovanje kakovosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5827) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5851)Vaja 1 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5851) | [Pokaži samo teden 2](http://194.249.164.14/moodle/course/view.php?id=56&week=2) |
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|  | **20. February - 26. February**  **VAJE** - **24. 2. 2017**, (3 uri vaj - 6/18)  5. Ugotavljanje kakovosti 6. Stroški kakovosti  7. Statistična orodja pri zagotavljanju Q<br< div="">   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4295)Vaja 3 - kakovost pri storitvah Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4295) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4298)Vaja 4 - Stroški kakovosti Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4298)   </br<> | [Pokaži samo teden 3](http://194.249.164.14/moodle/course/view.php?id=56&week=3) |
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|  | **27. February - 5. March**  **VAJE** - **3. 3. 2017**, (3 ure vaj -9/18)  7. Identifikacija in klasifikacija 8. Standardizacija in standardi   * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5848)Klasifikacija in identifikacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5848) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5849)EAN datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5849) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5850)Označevanje izdelkov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5850) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5852)Vaja 5 - Klasifikacija in identifikacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5852) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5853)Vaja 5 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5853) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5855)Vaja 6 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5855) | [Pokaži samo teden 4](http://194.249.164.14/moodle/course/view.php?id=56&week=4) |
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|  | **6. March - 12. March**  **VAJE** - **10. 3. 2017**, (3 ure vaj - 12/18)  9. Oblikovanje standardov   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4425)Vaja 7 -Interni in panožni standardi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4425) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5123)Vaja 8 - Standardizacija in standardi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5123) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5865)Vaja 9 - Interaktivni test Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5865) | [Pokaži samo teden 5](http://194.249.164.14/moodle/course/view.php?id=56&week=5) |
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|  | **13. March - 19. March**  **VAJE** - **17. 3. 2017**, (3 ure vaj - 15/18)  11. Embalaža 12. Embaliranje 13. Največja tovarna za proizvodnjo TetrPak embalaže   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5157)Vaja 10- embalaža Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5157) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5156)Vaja 10 - embalaža datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5156) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5158)Vaja 11 - embalaža Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5158) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5160)Embalaža](http://194.249.164.14/moodle/mod/resource/view.php?id=5160) |  |

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| 1 | 1. vaje - 4. 1. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5249)Zgodovina in razvoj logistike datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5249) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5250)1. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5250) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=54&topic=1) |
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| 2 | 2. vaje - 9. 1. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5255)Podsistemi v logistiki I. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5255) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5256)2. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5256) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=54&topic=2) |
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| 3 | 3. vaje - 11.1.2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5785)Podsistemi v logistiki II. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5785) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5786)3. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5786) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=54&topic=3) |
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| 4 | 4. vaje - 16. 1. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5797)Analiziranje poslovanja logističnih podjetij dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5797) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5798)4. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5798) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=54&topic=4) |
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| 5 | 5. vaje - 18. 1. 2017   * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5269)CRM - Upravljanje odnosov s strankami datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5269) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5273)5.naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5273) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=54&topic=5) |
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| 6 | 6. vaje - 23. 1. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5271)Zelena logistika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5271) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5272)6. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5272) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=54&topic=6) |
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| 7 | 7. vaje - 25.1.2016   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5294)Embalaža datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5294) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5297)7. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5297) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=54&topic=7) |
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| 8 | 8. vaje - 30. 1. 2017   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5811)Novosti v poslovni logistiki Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5811) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=54&topic=8) |
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| 9 | 9. vaje - 1. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5295)Kadrovanje in sledenje v logistiki dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5295) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5298)9. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5298) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=54&topic=9) |
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| 10 | 10. vaje - 6. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5310)Upravljanje z zalogami datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5310) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5313)10. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5313) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=54&topic=10) |
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| 11 | 11. vaje - 13. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5311)Računanje zalog datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5311) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5314)11. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5314) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=54&topic=11) |
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| 12 | 12. vaje - 15. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5312)Obračun lastne cene in rentabilnost voznega parka dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5312) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5315)12. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5315) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=54&topic=12) |
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| 13 | 13. vaje - 20. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5296)Obisk logističnega centra Grieshaber - učni list dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5296) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5299)13. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5299) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=54&topic=13) |
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| 14 | 14. vaje - 22. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5320)Outsourcing v logistiki datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5320) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5322)14. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5322) | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=54&topic=14) |
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| 15 | 15. vaje - 27. 2. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5324)Oskrbne verige v logistiki dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5324) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5836)15. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5836) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=54&topic=15) |
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| 16 | 16. vaje - 1. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4792)OSKRBOVALNA VERIGA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4792) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5325)16. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5325) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=54&topic=16) |
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| 17 | 17. vaje - 6. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5323)Tarife datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5323) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5331)17. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5331) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=54&topic=17) |
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| 18 | 18. vaje - 8. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5329)E-LOGISTIKA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5329) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5854)18. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5854) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=54&topic=18) |
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| 19 | 19. vaje - 13. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5330)TRANSPORT IN LOGISTIKA dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5330) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5332)19. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5332) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=54&topic=19) |
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| 20 | 20. vaje - 15. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4730)OPTIMIZACIJA\_primer datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4730) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4731)OPTIMIZACIJA\_vaje za samostojno delo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4731) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5353)20. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5353) | [Pokaži samo poglavje 20](http://194.249.164.14/moodle/course/view.php?id=54&topic=20) |
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| 21 | 21. vaje - 20. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5301)Ogled sortirne linije na centru za ravnanje odpadkov v Vrbini dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5301) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5300)21. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5300) | [Pokaži samo poglavje 21](http://194.249.164.14/moodle/course/view.php?id=54&topic=21) |
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| 22 | 22. vaje - 21. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4795)ŠPEDICIJA datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4795) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5438)22. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5438) | [Pokaži samo poglavje 22](http://194.249.164.14/moodle/course/view.php?id=54&topic=22) |
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| 23 | 23. vaje - 27. 3. 2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5436)Špedicija II. del dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5436) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5439)23. naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5439) | [Pokaži samo poglavje 23](http://194.249.164.14/moodle/course/view.php?id=54&topic=23) |
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| 24 | 23. vaje - 27. 3. 2017   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5447)Zaključne vaje (evalvacija)](http://194.249.164.14/moodle/mod/assignment/view.php?id=5447) |  |

OPP ---------------------------------------------------------------------------------------------------------------------------

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| 1 | **Datum izvedbe: 9. 1. 2017 Zaporedne ure: 1. 2. 3.** Uvodna napoved vsebin in metod, Novi proizvodi v1 Ponudbe proizvodov okolju v2 Pristopi k odločanju za nov proizvod v3 Planiranje in razvoj novih proizvodov   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4189)Vaja 1 Ponudba proizvodov v okolju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4189) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4978)Vaja 2 Odločanje o proizvodnem programu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4978) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4979)Vaja 3 Odločanje o spremembah proizvodnega programa datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4979) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4967)Vaja 1 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4967) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4968)Vaja 2 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4968) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4969)Vaja 3 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4969) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5784)Uvod v predmet OPP-vaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=5784) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=25&topic=1) |
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| 2 | **Datum izvedbe: 16. 1. 2017 Zaporedne ure: 4. 5. 6.**  Ideje za razvoj novih proizvodov Metode iskanja idej novih proizvodov Načrtovanje in vrednotenje idej za nove proizvode   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4228)Kreativnost datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4228) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4292)lestvica najbolj inovativnih podjetij na svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4292) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4263)Vaja 4 Ideje za razvoj novih proizvodov in storitev datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4263) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5802)Vaja 5 Vrednotenje idej datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5802) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5007)Vaja 4 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5007) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5008)Vaja 5 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5008) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=25&topic=2) |
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| 3 | **Datum izvedbe: 17. 1. 2017 Zaporedne ure: 7. 8.**   Prednosti uvajanja novih proizvodov Omejitve pri uvajanju novih proizvodov Načela pri oblikovanju novih proizvodov   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4285)Vaja 6 Prednosti in omejitve pri uvajanju novih proizvodov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4285) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4286)Vaja 7 Načela pri oblikovanju oblikovanih proizvodov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4286) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4342)Javni natečaj podjetij za razvoj novih proizvodov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4342) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5046)Vaja 6 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5046) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5047)Vaja 7 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5047) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=25&topic=3) |
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| 4 | **Datum izvedbe: 23. 1. 2017 Zaporedne ure: 9. 10. 11.** Okoljski življenjski ciklus proizvoda Značilnosti faz življenjskega ciklusa proizvoda Vpliv dodane vrednosti in razvojno tehnološka zahtevnost izdelka   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4362)Slovenska industrijska politika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4362) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4363)UMAR dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4363) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4337)Ponovitev snovi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4337) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5085)Vaja 8 Okoljski življenjski cikel proizvoda datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5085) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5086)Vaja 9 Življenjski cikel proizvoda datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5086) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5048)Ponovitev snovi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5048) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5090)Vaja 8 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5090) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5089)Vaja 9 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5089) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=25&topic=4) |
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| 5 | **Datum izvedbe: 30.1.2017 Zaporedne ure: 12. 13. 14.** Organizacijska struktura za razvoj novih proizvodov Organigrami uspešnih organizacij Delovna mesta v razvojnih oddelkih   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5810)Vaja 10 Organizacijska kultura in ocenjevanje ustvarjalne klime podjetja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5810) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4367)Vaja 11 Inovativna organizacijska struktura datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4367) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4396)Vaja 12 Pet zvezdic inovativne organizacijske kulture datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4396) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4365)Pet zvezdic inovativne organizacijske kulture datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4365) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5110)Vaja 10 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5110) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5111)Vaja 11 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5111) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5112)Vaja 12 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5112) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=25&topic=5) |
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| 6 | **Datum izvedbe: 6. 2. 2017 Zaporedne ure: 15. 16. 17.** Planiranje in razvoj novih proizvodov Proces razvoja novega izdelka Planiranje in razvoj novih storitev   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5815)Vaja 13 Planiranje in razvoj novih proizvodov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5815) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4398)Vaja 14 Planiranje in razvoj nove storitve datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4398) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4399)Ponovitev snovi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4399) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5128)Vaja 13 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5128) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5129)Vaja 14 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5129) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5130)Ponovitev snovi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5130) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=25&topic=6) |
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| 7 | **Datum izvedbe: 13. 2. 2017 Zaporedne ure: 18. 19. 20.** Oblikovanje proizvodov in tehnoloških sistemov Načrtovanje tehnologij Vrednotenje tehnologij   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4447)Vaja 15 Primer slovenskega industrijskega oblikovanja stol Rex datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4447) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4448)Vaja 16 Načrtovanje tehnologij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4448) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5192)Vaja 17 Ocenjevanje tehnologij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5192) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4450)Kraljevski stol Rex, ki ga ni povozil čas datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4450) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4451)Članek Mladina "Lov na Rexa" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4451) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5818)Prihajajoče tehnologije datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5818) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5819)Faze prihajajočih tehnologij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5819) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5194)Vaja 15 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5194) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5195)Vaja 16 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5195) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5193)Vaja 17 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5193) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=25&topic=7) |
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| 8 | **Datum izvedbe: 14. 2. 2017 Zaporedne ure: 21. 22.** Primer proizvodnega procesa v podjetju Revoz   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4640)Vaja 24 Podjetje Revoz; ogled DVD-ja in vprašanja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4640) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5227)Vaja 24 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5227) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=25&topic=8) |
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| 9 | **Datum izvedbe: 17.2. 2017 Zaporedne ure: 23., 24., 25.** Priprava na izvedbo strokovne ekskurzije, ki jo bomo izvedli v podjetju Emo orodjarna d.o.o., v Celju dne 21. 2. 2017  Ponovitev snovi v obliki križanke, študenti dobijo liste na vajah   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5145)Priprava na strokovno ekskurzijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5145) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4506)EMO Orodjarna d.o.o., Celje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4506) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5147)Priprava na strokovno ekskurzijo Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5147) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5828)Spletna križanka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5828) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=25&topic=9) |
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| 10 | **Datum izvedbe: 20.2. 2017 Zaporedne ure: 26. 27. 28.** Industrijska lastnina Patentna prijava Postopki nakupa licenc, Joint venture   * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4569)Urad za intelektualno lastnino datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4569) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4572)Evropska patentna organizacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4572) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5257)Skripta Oblikovanje proizvodov in tehnoloških procesov dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5257) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5829)Patentne prijave po svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5829) * [[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5830)Aktivni slovenski inovatorji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5830) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4505)Poročilo o strokovni ekskurziji dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4505) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4571)Vaja 18 Intelektualna lastnina datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4571) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5831)Vaja 19 Patentne prijave po svetu datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5831) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5832)Vaja 20 Skupna vlaganja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5832) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4602)Vprašanja za ponovitev snovi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4602) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5210)Vaja 18 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5210) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5211)Vaja 19 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5211) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5212)Vaja 20 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5212) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5213)Ponovitev snovi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5213) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=25&topic=10) |
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| 11 | **Datum izvajanja: 21. 2. 2017 Zaporedne ure: 29. 30. Strokovna ekskurzija; Obisk podjetja EMO-Orodjarna d.o.o., proizvodna družba d.o.o., Celje**  **Itinerarij strokovne ekskurzije v podjetju EMO Orodjarna d.o.o., Celje**  14.00 - Zbor udeležencev v P1, ugotavljanje prisotnosti, dokončna navodila.  14.15 - Odhod s parkirišča pred šolo.  15.55 - Prihod pred podjetje EMO Orodjarna d.o.o., Bežigrajska 10, 3000 Celje  16:00 - Poslovodstvo podjetja: Predstavitev podjetja  - Vodja nabave: delovni postopki nabave, povezave z ostalimi funkcijami  in posebnosti delovnih nalog komercialista v industrijskem podjetju.  - Vodja tehnologije: projektiranje in tehnološki postopki.  17:15 - Vprašanja študentov.  17:30 - Ogled operative in proizvodnje.  17:45 - Zahvala gostiteljem.  18:00 - Evalvacija obiska in navodila za podajo poročil.  19:00 - Zaključek ekskurzije. | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=25&topic=11) |
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| 12 | **Datum izvedbe: 27. 2. 2017 Zaporedne ure: 31. 32. 33.** Produktivnost dela Struktura proizvodnje Verižni indeks   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4639)Vaja 25 Tehnična produktivnost dela dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4639) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5839)Rešitve Vaja 25 Tehnična produktivnost dela preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5839) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5840)Vaja 26 Obseg in struktura proizvodnje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5840) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5841)Rešitve Vaja 26 Obseg in struktura proizvodnje preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5841) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5842)Dodatna vaja produktivnost dela datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5842) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5253)Članek-7 smernic za povečanje produktivnosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5253) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5843)Priprava na strokovno ekskurzijo-Krka datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5843) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5244)Vaja 25 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5244) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5245)Vaja 26 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5245) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5252)Dodatna vaja produktivnost Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5252) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=25&topic=12) |
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| 13 | **Datum izvedbe: 3.3. 2017 Zaporedne ure: 34. 35. 36.** Učinkovitost razvojnega dela Vlaganje v raziskave in razvoj in davčne olajšave Priprave na strokovno ekskurzijo-ogled podjetja Krka v Novem mestu   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4603)Vaja 22 Davčne olajšave v zvezi R&R datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4603) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4582)R E S O L U C I J A o raziskovalni in inovacijski strategiji Slovenije 2011–2020 (ReRIS11-20) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4582) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4604)Davčne olajšave v zvezi z R&R datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4604) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4605)Davčne olajšave in R&R, članek datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4605) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4619)Vaja 23 Proizvodni proces podjeja Adria Mobil datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4619) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4620)Adria Mobil video datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4620) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5235)Vaja 22 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5235) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5236)Vaja 23 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5236) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5844)Priprava na strokovno ekskurzijo-Krka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5844) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5845)Navodila za strokovno ekskurzijo datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5845) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4564)Poročilo o strokovni ekskurziji- Emo Orodjarna-Celje Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=4564) | [Pokaži samo poglavje 13](http://194.249.164.14/moodle/course/view.php?id=25&topic=13) |
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| 14 | **Datum izvedbe: 6. 3. 2017 Zaporedne ure: 37. 38. 39. 40.  Strokovna ekskurzija- Ogled proizvodnega procesa podjetja Krka d.d. v Novem mestu**  **Itinerarij strokovne ekskurzije**  10.30 - Zbor udeležencev v RA2, ugotavljanje prisotnosti, dokončna navodila.  10.35 - Odhod s parkirišča pred šolo.  11.40 - 10.55 Prihod pred podjetje Krka  12:00 - Poslovodstvo podjetja: Predstavitev podjetja:  **-ogled filma o podjetju Krka d.d.,**  **-ogled proizvodnje v Notolu 2 (ime Notol izhaja iz nova tovarna tablet in kapsul Ločna). V Notolu 2 proizvajajo trdne oblike farmacevtskih izdelkov (tablete in kapsule).**  **Gre za visokoavtomatizirane proizvodne in transportne procese. V objekt so vgrajeni najkakovostnejši in najsodobnejši materiali in tehnologije.**  13.30 - Vprašanja študentov.  14.00 - Zahvala gostiteljem.  15.00 - Evalvacija obiska in navodila za podajo poročil.  16.00 - Zaključek ekskurzije. | [Pokaži samo poglavje 14](http://194.249.164.14/moodle/course/view.php?id=25&topic=14) |
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| 15 | **Datum izvedbe: 10. 3. 2017 Zaporedne ure: 41. 42. 43.** Strategija razvoja podjetja in razvojni projekti   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4666)Javna agencija za tehnološki razvoj RS datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4666) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5859)Vaja 27 Faze razvoja in kazalniki razvoja podjetij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5859) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5860)Vaja 28 Portfelj projektov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5860) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4680)Vprašanja za ponovitev snovi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4680) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5258)Vaja 27 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5258) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5259)Vaja 28 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5259) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5260)Vprašanja za ponovitev snovi Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5260) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5861)Poročilo o strokovni ekskurziji v podjetju Krka Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5861) | [Pokaži samo poglavje 15](http://194.249.164.14/moodle/course/view.php?id=25&topic=15) |
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| Trenutna tema16 | **Datum izvedbe: 13. 3. 2017 Zaporedne ure: 44. 45. 46.** Nabavne kalkulacije Tehnološka dokumentacija   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4693)Vaja 32 Enostavna nabavna kalkulacija dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4693) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4727)Vaja 34 Tehnološka dokumentacija datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4727) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4728)Konstruiranje.si datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4728) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4694)Nabavne kalkulacije-teorija dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4694) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5288)Rešitve vaja 32 preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5288) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5292)Vaja 32 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5292) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5293)Vaja 34 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5293) | [Pokaži samo poglavje 16](http://194.249.164.14/moodle/course/view.php?id=25&topic=16) |
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| 17 | **Datum izvedbe: 17. 3. 2017 Zaporedne ure: 47. 48. 49.** Projektiranje proizvodnih procesov Normativi Načela organiziranosti   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5873)Vaja 29 Projektiranje poslovnih sistemov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5873) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4682)Vaja 30 Normativi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4682) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4683)Vaja 31 Načela organiziranosti datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4683) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5274)Vaja 29 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5274) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5275)Vaja 30 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5275) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5276)Vaja 31 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5276) | [Pokaži samo poglavje 17](http://194.249.164.14/moodle/course/view.php?id=25&topic=17) |
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| 18 | **Datum izvedbe: 17. 3. 2017 Zaporedne ure: 50. 51. 52.** Nabavne kalkulcije Trenutek dobave   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4712)Vaja 33 Sestavljena nabavna kalkulacja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4712) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5289)Rešitve vaja 33 preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5289) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4729)Vaja 36 Trenutek dobave dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4729) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5303)Rešitve vaja 36 preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=5303) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4745)Vaja 37 Racionalizacija in optimizacija proizvodnje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4745) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4742)Avtomatizacija za delovanje po načelu nič napak datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4742) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4743)Pri avtomatizaciji zaostajamo 10-15 let datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4743) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4744)Optimizacija proizvodnega procesa v podjetju Apnenec d.o.o. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4744) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5304)Vaja 33 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5304) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5305)Vaja 36 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5305) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5306)Vaja 37 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5306) | [Pokaži samo poglavje 18](http://194.249.164.14/moodle/course/view.php?id=25&topic=18) |
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| 19 | **Datum izvedbe: 24. 3. 2017 Zaporedne ure: 53. 54.** Vrste in oblike proizvodnje Zaključna ura; - pregled prisotnosti - pregled oddanih nalog - analiza in evalvacija opravljenih vaj pri predmetu OPP   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4753)Vaje 38 Vrste proizvodenj datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4753) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5316)Vaja 38 Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=5316) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5878)Seminarska naloga- Primer proizvodnega podjetja](http://194.249.164.14/moodle/mod/assignment/view.php?id=5878) | [Pokaži samo poglavje 19](http://194.249.164.14/moodle/course/view.php?id=25&topic=19) |
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| 20 | **Ocene vaj OPP 2016/17**  Študenti, ki niste izpolnili pogojev za uspešno opravljene vaje, tj. 80 % prisotnost in 80 % odddanih vaj, ste ocenjeni s 5. Nižjo prisotnost lahko kompenzirate z izdelavo seminarske naloge na temo predmeta po predhodnem dogovoru z inštruktorjem.   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5885)Ocene vaj OPP 201617](http://194.249.164.14/moodle/mod/resource/view.php?id=5885) |  |

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| 1 | Učbenik   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5888)Učbenik dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5888) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5948)Rešitve k vajam v učbeniku dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5948) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=61&topic=1) |
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| 2 | 6.4.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5890)Spreganje glagolov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5890) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5891)Delovnni list - glagoli dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5891) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5892)Predstavitev dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5892) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5893)Predstavitev - učni list dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5893) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5894)Osebni zaimki dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5894) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=61&topic=2) |
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| 3 | 13.4.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5896)Possessivpronomen dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5896) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5898)Pluralbildung dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5898) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=61&topic=3) |
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| 4 | 20.4.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5926)Im Büro dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5926) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=61&topic=4) |
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| 5 | 4.5.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5928)Ločljivi glagoli 1 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5928) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5929)Ločljivi glagoli 2 (vaja) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5929) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5930)Različne vaje - utrjevanje dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5930) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=61&topic=5) |
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| 6 | 15.5.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5946)Predlogi v zvezi s časom dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5946) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5947)Števila - delovni list dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5947) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=61&topic=6) |
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| 7 | 18.5.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5951)Izrazi pri telefoniranju dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5951) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5952)Am Telefon dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5952) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5950)Telefongespräche dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5950) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=61&topic=7) |
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| 8 | 25.5.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5955)Zimmerreservierung dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5955) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5956)Perfekt dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5956) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5957)Perfekt - vaja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5957) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=61&topic=8) |
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| 9 | 1.6.2017   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5968)Organisation der Firma dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5968) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5969)Eine Firma stellt sich vor dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5969) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5970)Dativ 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5970) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5971)Dativ 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5971) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=61&topic=9) |
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| 10 | 8.6.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5973)Handelskaufmann/Handelskauffrau dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5973) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5974)Übungen datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5974) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=61&topic=10) |
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| 11 | 13.6.2017   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5976)Übungen 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5976) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5977)Das Unternehmen - Deichmann datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5977) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5978)Orgamigramm datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5978) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5981)Meine Familie 1 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5981) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5982)Meine Familie 2 dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5982) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5983)Stammbaum dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5983) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5984)Hobbys dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=5984) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=61&topic=11) |
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| 12 | Vaje s spleta   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5979)Vaja s spleta (Lagune) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5979) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5980)Vaja s spleta (Delfin) dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5980) | [Pokaži samo poglavje 12](http://194.249.164.14/moodle/course/view.php?id=61&topic=12) |
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| 1 | 1. predavanje in vaje (4 ure) 28.3.2017 : Uvodne informacije, predstavitev snovi, načina dela in načina ocenjevanja ter osnovni pojmi o nabavi ter cilji in organizacija nabavnega poslovanja.   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1750)1. Vaja - delo s člankom " V nabavi se skriva veliko denarja" dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1750) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4177)1. naloga: Zakaj je nabava pomembna za vsako podjetje (vezano na članek "V nabavi se skriva veliko denarja".](http://194.249.164.14/moodle/mod/assignment/view.php?id=4177) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4178)Nabava, vodenje zalog, poslovanje in prodaja na kmetiji datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4178) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4182)2. vaja: Kako do učinkovite nabave? dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4182) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4183)2. naloga: 5 prijemov - Kako do učinkovite nabave?](http://194.249.164.14/moodle/mod/assignment/view.php?id=4183) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4199)Aktualno: Neenakomerna razdelitev svetovnega bogastva in resursov datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4199) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=32&topic=1) |
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| 2 | 2. predavanje in vaje: (4 ure): Organizacija nabave, povezanost nabave z drugimi funkcijami v podjetju in njena strateška vloga na primerih iz prakse (11.4.2017)   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4186)Zanimivost\_film - Delovanje borze cvetja na Nizozemskem datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4186) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2516)3. vaja: Primer iz prakse - Vloga strateške nabave v Leku datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2516) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4194)3. naloga: Vloga strateške nabave v Leku](http://194.249.164.14/moodle/mod/assignment/view.php?id=4194) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4184)4. vaja: Cilji in predmet nabave ter povezanost nabave z ostalimi funkcijami v podjetju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4184) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4185)4. naloga: Pomen, cilji, predmet in umestitev nabavne funkcije v organizacijski shemi podjetja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4185) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1677)Primer vodenja strateške nabave v podjetju ETI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1677) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2529)5. vaja: Primer iz prakse \_ nabava v podjetju ETI datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2529) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4201)5. naloga: Strateška nabava v podjetju ETI](http://194.249.164.14/moodle/mod/assignment/view.php?id=4201) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=32&topic=2) |
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| 3 | 3. predavanje in vaje: (4 ure): Nabavna funkcija in raziskava nabavnega trga (18.4.2017)   * [[http://194.249.164.14/moodle/pix/f/text.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1678)Raziskava nabavnega trga v podjetju ISKRA datoteka z besedilom](http://194.249.164.14/moodle/mod/resource/view.php?id=1678) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1727)Primer iz prakse - Nabavna funkcija v podjetju Iskra dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1727) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4253)6. vaja: nabavna funkcija v skupini Iskra sistemi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4253) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4254)6. naloga: Odgovori na vprašanja o nabavni funkciji v skupini Iskra sistemi](http://194.249.164.14/moodle/mod/assignment/view.php?id=4254) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4187)Aktualna zanimivost\_ Nabava hrane \_ inovativen primer "vrta v stanovanju" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4187) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5904)Primer strateškega povezovanja z dobavitelji smuči za skakalce datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5904) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=32&topic=3) |
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| 4 | 4. predavanje in vaje: (4 ure): Nabavni menedžment in nabavna politika (25.4.2017)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4251)7. vaja: Primer nabavnega managementa v Merkurju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4251) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4252)7. naloga: Primer nabavnega menedžmenta v Merkurju](http://194.249.164.14/moodle/mod/assignment/view.php?id=4252) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1676)Vloga kontrolinga pri vodenju nabavnega postopka v podjetju dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1676) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2595)Primer inovativne nabave "z vertikalnimi vrtovi" datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2595) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1878)Primer - nabava v premogovniku Velenje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1878) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1879)8. vaja: nabavna politika (vezano na besedilo zgoraj) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1879) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4297)8. naloga: nabavna politika](http://194.249.164.14/moodle/mod/assignment/view.php?id=4297) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=32&topic=4) |
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| 5 | 5. predavane in vaje: (4 ure) : Iskanje in izbira dobaviteljev (9.5.2017)   * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1980)8.a. vaja z besedilom - izbira dobavitelja datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1980) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4386)8.a. naloga: Odgovori na vprašanja iz vaje 8.a. (na koncu besedila)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4386) * [[http://194.249.164.14/moodle/pix/f/excel.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1872)8b. vaja: Metoda izbora dobaviteljev (prikaz metoe točkovanja) preglednica Excel](http://194.249.164.14/moodle/mod/resource/view.php?id=1872) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4428)8b. naloga: Metoda točkovanja pri izbiri dobaviteljev (izdelaj svojo tabelo v excelu)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4428) * [[http://194.249.164.14/moodle/pix/f/xlsx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4474)Primer uporabe metode točkovanja in analize v obliki profila datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4474) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=32&topic=5) |
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| 6 | 6. predavane in vaje: (4 ure) : Nabava v storitvenih organizacijah in dokumentacija v materialnem poslovanju (nabava in skladiščenje) (11.5.2017)   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1871)Nabava storitev - Bioterapija M. Ogorevc - P. Kozmus datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1871) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2019)9. vaja: reševanje reklamacij datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2019) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4296)9. naloga: reševanje reklamacij (odgovori na vprašanja iz 9. vaje)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4296) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4393)10. vaja: Listine, ki se uporabljajo v nabavi in skladišču dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4393) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4394)10. naloga: Izdelava LASTNE nabavne dokumentacije](http://194.249.164.14/moodle/mod/assignment/view.php?id=4394) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4407)Pomen nabave kvalitetnega materiala pri pridobivanju konkurenčne prednosti - primer Peko datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4407) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=32&topic=6) |
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| 7 | 7. predavanje in vaje: (4 ure) Zakon o varstvu potrošnikov ter nabava na mednarodnih trgih (INCOTERMS 2010) (16.5.2017)   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4473)Zakon o varstvu potrošnikov (besedilo) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4473) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4435)11. vaja - Zakon o varstvu potrošnikov dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4435) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4436)11. naloga: Odgovori v zvezi z ZVP (zakon o varstvu potrošnikov)](http://194.249.164.14/moodle/mod/assignment/view.php?id=4436) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1991)Incoterms 2010 (Gradivo R. J.) dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1991) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2017)Opis klavzul INCOTERMS 2010 datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2017) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/pix/f/html.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1985)Razlaga INCOTERMS 2010 (v angleškem jeziku) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1985) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4430)12. naloga: INCOTERMS 2010](http://194.249.164.14/moodle/mod/assignment/view.php?id=4430) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1978)Nabava in prodaja v Afriko - primer iz prakse datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1978) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=32&topic=7) |
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| 8 | 8. predavanje in vaje: (4 ure): Nabava v luči okoljske odgovornosti in javno naročanje (23.5.2017)   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1880)Nabava in ekološka problematika datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1880) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1675)Primer revizije javnega naročanja dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1675) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4461)13. vaja: Kako delovati proti korupciji v nabavi? datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4461) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4462)13. naloga: Kako delovati proti korupciji pri nabavi - odgovori na vprašanja](http://194.249.164.14/moodle/mod/assignment/view.php?id=4462) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4463)14. vaja: Javno naročanje datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4463) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4464)14. naloga: Javno naročanje](http://194.249.164.14/moodle/mod/assignment/view.php?id=4464) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=32&topic=8) |
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| 9 | 9. predavanja in vaje: (4 ure) 30. 5. 2017 Ponavljanje, predstavitve projektnih nalog iz prakse in priprava na izpit   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1920)Postopek javnega naročanja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1920) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4466)15. naloga: Aktualno o preprečevanju korupcije pri nabavi](http://194.249.164.14/moodle/mod/assignment/view.php?id=4466) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4465)15. vaja\_Aktualno o preprečevanju korupcije pri nabavi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4465) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=4467)16. naloga: Javne dražbe](http://194.249.164.14/moodle/mod/assignment/view.php?id=4467) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4468)16. vaja : Javne dražbe datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4468) * [[http://194.249.164.14/moodle/pix/f/pptx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2056)Inventura v podjetju datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=2056) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2057)Vrste skladišč predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2057) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=32&topic=9) |
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| Trenutna tema10 | 10. predavanje in vaje: (4 ure) Predstavitev projektnih nalog iz neformalno pridobljenega znanja (iz delovnih izkušenj izrednega študenta) in priprava na izpit 6. 6. 2017 ob 16.00  **Prva možnost opravljanja izpita (dodatna ura) je 6.6.2017, druga možnost je 13. 6. 2017 ob 16.00**   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4200)Pomen javnega portala EU za delovanje podjetja (hr) datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4200) * [[http://194.249.164.14/moodle/pix/f/docx.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5936)Nekaj vprašanj za ponovitev in pripravo na izpit iz nabave. datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=5936) * http://194.249.164.14/moodle/pix/spacer.gif[[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=5937)17. naloga: Odgovori na vprašanja za ponavljanje in utrjevanje znanja za izpit](http://194.249.164.14/moodle/mod/assignment/view.php?id=5937) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=32&topic=10) |
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| 11 | Aktualno in zanimivosti   * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4433)Nabava blaga v Lisci datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=4433) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1977)Optimizacija materialnega poslovanja v praksi datoteka](http://194.249.164.14/moodle/mod/resource/view.php?id=1977) * [[http://194.249.164.14/moodle/pix/f/web.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1907)Javna naročila - portal](http://194.249.164.14/moodle/mod/resource/view.php?id=1907) |  |

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| 1 | **1. Predavanje 04.10.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=651)1. Uvod predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=651) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=653)2. Opredelitev prodaje, lastnosti najboljših prodajalcev predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=653) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=34&topic=1) |
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| 2 | **2. Predavanje 11.10.2016:**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=663)3. Vloga prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=663) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=662)4. Osebna prodaja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=662) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=34&topic=2) |
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| 3 | **3. Predavanje 18.10.2016:**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=664)5. Načrtovanje prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=664) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=34&topic=3) |
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| 4 | **4. Predavanje 25.10.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=665)6. Merenje trgov in napovedovanje prodaje predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=665) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=34&topic=4) |
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| 5 | **5. Predavanje: 08.11.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=694)7. Prodajni proračun in kvote predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=694) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=695)8. Oblikovanje prodajnih področij predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=695) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=34&topic=5) |
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| 6 | **6. Predavanje: 15.11.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=696)9. ORGANIZIRANOST PRODAJE predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=696) | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=34&topic=6) |
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| 7 | **7. Predavanje: 22.11.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=697)10. Izobraževanje in usposabljanje osebja v prodaji predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=697) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=698)11. Zaposlovanje osebja v prodaji predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=698) | [Pokaži samo poglavje 7](http://194.249.164.14/moodle/course/view.php?id=34&topic=7) |
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| 8 | **8. Predavanje: 29.11.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=716)12. 15 marketinških načel predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=716) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=717)13. Motiviranje prodajnega osebja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=717) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=718)14. Nagrajevanje prodajnega osebja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=718) | [Pokaži samo poglavje 8](http://194.249.164.14/moodle/course/view.php?id=34&topic=8) |
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| 9 | **9. Predavanje: 06.12.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=719)15. Analiza uspešnosti prodaje 1 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=719) | [Pokaži samo poglavje 9](http://194.249.164.14/moodle/course/view.php?id=34&topic=9) |
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| Trenutna tema10 | 10. Predavanje: 13.12.2016  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=720)16. Analiza uspešnosti prodaje 2 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=720) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=721)17. Analiza uspešnosti prodaje 3 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=721) | [Pokaži samo poglavje 10](http://194.249.164.14/moodle/course/view.php?id=34&topic=10) |
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| 11 | **11. Predavanje: 20.12.2016**   * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=755)20. Nezadovoljni kupci predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=755) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=757)21. Pritožbe in priporočila predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=757) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=759)22. Poslovna etika predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=759) | [Pokaži samo poglavje 11](http://194.249.164.14/moodle/course/view.php?id=34&topic=11) |
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| 12 | 12. Predavanje: 03.01.2017  * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=758)23. Marketinški načrt](http://194.249.164.14/moodle/mod/resource/view.php?id=758) |  |

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| 1 | **PREDAVANJA - literatura**   * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1396)Skripta - Poslovno pravo dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1396) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=606)Prosojnice predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=606) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=607)1. vaja - teoretična dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=607) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=608)2. vaja - praktična dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=608) * **power point-i** * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1398)UVODNI DEL - 1. predavanja: 7.5.2015 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1398) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1424)Stvarno pravo - 2. predavanja predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1424) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1443)Gospodarsko pravo-uvod 3. predavanja 19.5. predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1443) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1444)d.o.o. - predavanja 19.5. predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1444) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2878)delniška družba in prenehanje GD 26.5.2015 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2878) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1487)obligacije - splošni del predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=1487) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1588)VREDNOSTNI PAPIRJI dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1588) * [[http://194.249.164.14/moodle/pix/f/powerpoint.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2917)Delovno pravo 9.6.2015 predstavitev PowerPoint](http://194.249.164.14/moodle/mod/resource/view.php?id=2917) | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=35&topic=1) |
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| 2 | **VAJE - vprašnja in odgovori**   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1538)vaje - uvodni del PRAVO dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1538) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1539)VAJE - STVARNO PRAVO dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1539) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1540)VAJE gospodarske družbe (uvod) z odgovori dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1540) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1542)VAJE gospodarske družbe dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1542) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1543)VAJE d.o.o. in d.d. dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1543) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1544)vaje-obligacije -uvod dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1544) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1546)vaje-stečaj in pris.poravnava dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1546) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=35&topic=2) |
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| 3 | **NALOGE - SDŠ: samostojno delo študenta**   * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1548)SEZNAM OBVEZNOSTI - ekonomist dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1548) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2424)TABELA: SDŠ obveznosti 2011/12 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2424) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2879)samostojno delo študenta - SDŠ TABELA 2014/15 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2879) * **navedba nalog (št.naloge se ujema po seznamu obveznosti SDŠ)** * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2426)naloga 1: oddaja krajših prispevkov 3x](http://194.249.164.14/moodle/mod/assignment/view.php?id=2426) * **NALOGA št. 2 - analiza pravnih aktov** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1550)naloga št. 2 dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1550) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1551)oddaja naloge št. 2- oddaja odgovorov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1551) * **NALOGA št. 4 - analiza gospodarskih družb** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1552)naloga št. 4 - tabela analiza GD dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1552) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1555)Oddaja tabele analiza GD Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1555) * **naloga št. 6 - vrste pogodb** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1578)TABELA za navedbo vrste pogodbe dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1578) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1579)TABELA za navedbo vrste pogodbe - oddaja Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1579) * **naloga št. 12-analiza članka: pravice delavca** * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1581)članek: pravice delavca dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=1581) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1582)naloga št. 12 - vprašanja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1582) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1583)oddaja naloge št. 12- oddaja odgovorov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1583) * **naloga št. 13: (vaje in naloge) - vprašanja** * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=1585)naloga št. 13 - vprašanja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=1585) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=1586)oddaja naloge št. 13- oddaja odgovorov Naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=1586) * **naloga št. 9: kapitalske družbe / stečaj** * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2428)članek- stečaj/ GD dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=2428) * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=2429)naloga št. 9 - vprašanja dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=2429) * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2430)oddaja odgovorov - nal.št.9](http://194.249.164.14/moodle/mod/assignment/view.php?id=2430) |  |

UZK -------------------------------------------------------------------------------------------------------------------------

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| 1 | 1. Uvodna ura 2. kakovost 3. modeli kakovosti 4.presoja kakovosti | [Pokaži samo poglavje 1](http://194.249.164.14/moodle/course/view.php?id=36&topic=1) |
|  | | |
| 2 | 5. TQM 6.Uvajanje sprememb 7.model EFQM 8.merila odličnosti   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2183)Naloga 1](http://194.249.164.14/moodle/mod/assignment/view.php?id=2183) | [Pokaži samo poglavje 2](http://194.249.164.14/moodle/course/view.php?id=36&topic=2) |
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| 3 | 9. Model r.in q.  10. Model reševanja problemov 11.orodja kakovosti 12. Tehnike kakovosti   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2242)Projektna naloga](http://194.249.164.14/moodle/mod/assignment/view.php?id=2242) | [Pokaži samo poglavje 3](http://194.249.164.14/moodle/course/view.php?id=36&topic=3) |
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| 4 | 13.Relativna primerjava 14.Blago in proizvodi 15. 16. Klsaifikacija in nomenklaura proizvodov   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2247)Naloga 2](http://194.249.164.14/moodle/mod/assignment/view.php?id=2247) | [Pokaži samo poglavje 4](http://194.249.164.14/moodle/course/view.php?id=36&topic=4) |
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| Trenutna tema5 | 17. 18.Standardizacija 19. Embalaža 20. Sodobni načini pakiranja   * [[http://194.249.164.14/moodle/mod/assignment/icon.gif](http://194.249.164.14/moodle/mod/assignment/view.php?id=2270)Naloga 3, benchmarking](http://194.249.164.14/moodle/mod/assignment/view.php?id=2270) | [Pokaži samo poglavje 5](http://194.249.164.14/moodle/course/view.php?id=36&topic=5) |
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| 6 | 21.Označevanje živil 22,23. Slednjivost živil 24.Odpadki | [Pokaži samo poglavje 6](http://194.249.164.14/moodle/course/view.php?id=36&topic=6) |
|  | | |
| 7 | 25.Kako ravnamo z odpadnimi snovmi 26.Standardi meroslovja 27.Kaj deluje v praksi s področja kakovosti 28. Zaključna predstvitev idej. |  |

OPP -------------------------------------------------------------------------------------------------------------------

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|  | * [[http://194.249.164.14/moodle/pix/f/word.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4270)Neobvezna pomoč pri projektnem delu dokument Word](http://194.249.164.14/moodle/mod/resource/view.php?id=4270) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4271)Uvod v predmet OPP dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4271) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4339)Zelo praktičen primer projektnega dela dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4339) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4340)Stilsko oblikovanje oblačil dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4340) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=4341)MED možnost povečanja prodaje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=4341) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5788)Obveznosti rednih in izrednih študentov pri predmetu OPP dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5788) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5792)Prvo predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5792) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5805)Drugo predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5805) * [[http://194.249.164.14/moodle/mod/forum/icon.gif](http://194.249.164.14/moodle/mod/forum/view.php?id=5806)Forum novic](http://194.249.164.14/moodle/mod/forum/view.php?id=5806) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5808)Tretje predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5808) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5812)Četrto predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5812) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5816)Peto predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5816) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5821)Šesto predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5821) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5822)Rezultati 1. kolokvija dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5822) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5838)Strokovna ekskurzija v EMO-Orodjarni dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5838) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5846)Osmo predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5846) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5858)Deveto predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5858) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5868)Deseto predavanje dokument PDF](http://194.249.164.14/moodle/mod/resource/view.php?id=5868) * [[http://194.249.164.14/moodle/pix/f/pdf.gif](http://194.249.164.14/moodle/mod/resource/view.php?id=5874)Točke obeh kolokvijev](http://194.249.164.14/moodle/mod/resource/view.php?id=5874) |

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